



Limousine Associations of New Jersey

January 27, 2011

E-News

LANJ E-News is published each month expressly for the members of the Limousine Associations of New Jersey and other professionals in the livery industry.

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LANJ Swears In New Board and Officers for 2011

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The 2011 Limousine Associations of New Jersey officers and board members were sworn into their positions at the Third Annual LANJ Membership Meeting on January 18. The governance body includes: President - Tim Rose (Flyte Tyme Limousine, Mahwah); Vice President - James Moseley (Trip Tracker, Cherry Hill); Treasurer - Barbara Chirico (GEM Limousine Service Worldwide, Woodbridge); Secretary - Terry Donnelly (Tydyn Limousine & Car Service, Robbinsville); PAC Treasurer - Pete Corelli (Lakeview Custom Coach, Oaklyn); Legislative Committee Chair - Jeff Shanker (A-1 Limousine, Princeton); Legislative Committee Co-Chair - Michael Renehan (Allaire Transportation, Farmingdale), and Insurance Chair - Jeff Starr, A-1 Limousine, Princeton); Directors – Bob Schiavo (Albert's Transportation, Mt. Laurel), John Maziarz (Arrive In Style, Yardville), Eddie Somers (Arrow Limousine Service, Red Bank), Jeff Roberts (Avalon Limousine, Egg Harbor Township), Kay Hoskins (B & K Luxury Coach, Hillsdale), Jason Sharenow (Broadway Elite Chauffeured Services Worldwide, East Hanover), Karen Gajda (Country Club Transportation Services, Newark), David Seelinger (EmpireCLS Worldwide Chauffeured Services, Secaucus), Jon Epstein (Royal Coachman Worldwide, Denville), Murray Rosenberg (Shor Executive Transportation, Atlantic City), Anthony Azara (TOC Chauffeured Transportation, Trenton), Don Mallo, Esq. (Extensis, Woodbridge), Chris Weiss (Limousine Digest, Medford), and Brad Roney (Ford Motor Company, Detroit, Mich.); LBOA Representative - Sergio Sanchez (Partners Executive Transportation, Mineola, N.Y.); and PRLA Representative - Philip Jagiela (Aries Limousine Service, Southampton, Penn.). The meeting was sponsored by Mercedes Benz and co-sponsored by Lancer Insurance Company, Capacity Coverage Company, Extensis and Prestige Mercedes Benz.

Many thanks are extended to Robert Rock of Mercedes Benz for his sponsorship of the meeting, his company's presentation to the LANJ membership and his provision of the "Drive a Mercedes Benz for 30 Days" raffle prize. Thanks also go to David Seelinger for his iPad raffle prize donation.

Sales Tax on Service Repeal Needs Grassroots Campaign

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A major victory for LANJ, the New Jersey Senate passed the "Repeal of the Sales Tax on Service" by a 37-0 vote on January 10. Now attention must be given to finding a similar victory in the New Jersey Assembly. LANJ members are urged to contact their respective assemblyman/woman to ask for his/her support of the bill as soon as the Assembly bill number is advised (anticipated within a few weeks).

The critical contacts are:

D-3

Assemblyman John J. Burzichelli (856-251-9801; AsmBurzichelli@njleg.org)

D-6

Assemblyman Louis Greenwald (856-435-1247; AsmGreenwald@njleg.org)

R-10

Assemblyman David W. Wolfe (732-840-9028; AsmWolfe@njleg.org)

R-12

Assemblyman Delcan O'Scanlon (732-933-1591; AsmOScanlon@njleg.org)

D-18

Assemblyman Peter Barnes (732-548-1406; AsmBarnes@njleg.org)

R-26

Assemblyman Jay Webber (973-884-6190; AsmWebber@njleg.org)

D-29

Assemblyman Albert Coutinho (973-589-0713; AsmCoutinho@njleg.org)

R-30

Assemblyman Joseph Malone (609-298-6250; AsmMalone@njleg.org)

D-32

Assemblywoman Joan Quigley (201-217-4614; AswQuigley@njleg.org)

D-35

Assemblywoman Nellie Pou (973-247-1555; AswPou@njleg.org)

D-36

Assemblyman Gary Schaer (973-249-3665; AsmSchaer@njleg.org)

D-37

Assemblyman Gordon M. Johnson (201-530-0469; AsmJohnson@njleg.org)

To identify your state legislator, see www.njleg.state.nj.us. Scroll down the left side of the page to find "Legislative Roster," select your municipality and then your legislator.

LANJ will provide a script for your contact call. Remember: Your active help is required for this. Without it, it will be very difficult to get the majority vote necessary (2/3 vote in the Senate and 2/3 vote in the Assembly) to convince the Governor to sign the bill or to overcome his veto (should that be the outcome).

LANJ to Meet with SJ Transportation Authority and AC International

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LANJ President Tim Rose and LANJ Executive Director Barry Lefkowitz announced that a tentative February 9 meeting is scheduled between LANJ, the South Jersey Transportation Authority and the Atlantic City International Airport. The purpose of the meeting is to establish working relationships with the Authority and the Airport and elicit cooperation so LANJ members can get better access for dropping off and picking up customers. Additionally, LANJ wants to reach an understanding on fees with the Airport and an insight on how vans and van service are being defined by the Authority.

Mark Your Calendar for March 16th

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The next LANJ luncheon meeting, which will be sponsored by Empire Coachworks International, will be held in East Brunswick on March 16 at 12:00 Noon. Co-sponsoring the event will be Don Brown Bus Sales. The invited guest speaker is Raymond Martinez, Administrator of the New Jersey Motor Vehicle Commission. Plan to attend so you can ask questions about the issues that concern your company operation. The only way you'll get the answers you need is to be there in person!

Cost Savings Program with Solveras Payment Solutions

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LANJ is pleased to offer a cost-savings program with Solveras Payment Solutions, one of the leading payment processing experts for small-to-medium sized businesses. They provide all LANJ members a free savings analysis of their current credit processing rates. In addition to credit card processing, Solveras offers a wide array of solutions to help process electronic payments including e-check, remote deposit capture, web-

based transactions, recurring payment plans and electronic invoicing. For more information, visit www.solveras.com.

Take Advantage of LANJ Livery Sure Program

January 27, 2011

Don't forget, LANJ and AJM Insurance/Post Financial Services Group recently announced that an association-sponsored insurance product is finally a reality. In an effort to provide members with highly competitive rates, excellent service and carrier stability, LANJ and Post Financial have teamed up to offer Livery-sure.

The Livery-sure product will provide members of LANJ with several (A) rated insurance carrier options, Quick Quote Programs for 1-3 unit operators, credit card payments for all participants, loss control seminars and bi-monthly safety and loss control newsletters. For more information, visit www.liverysure.com.

From the LANJ Board of Directors, President Tim Rose, Executive Director Barry Lefkowitz and Member Services Coordinator Kim Werbos.

Let LANJ hear from you. Please send your comments and/or questions to kim.werbos@limo.org.

Member Services, 49 S. Maple Avenue, Marlton, NJ 08053 Phone: 856.596.8601

Fax: 856.596.2145

Executive Office, 5 Azalea Drive, Lumberton, NJ 08048 Phone: 609.267.2855

Fax: 609.267.8420