

**Limousine Associations of New Jersey
Board of Directors Meeting
Wednesday May 14, 2014 * 10 AM – 11:30 AM
Meeting Minutes**

The meeting was called to order at 10:15 AM.

Attendees were: President **James Moseley**, Secretary **Jason Sharenow**, Treasurer **Barbara Chirico**, PAC Chair **Pete Corelli**, Immediate Past President **Tim Rose**; Directors **Jon Epstein**, **Karen Gajda**, **Kay Hoskins**, **Philip Jagiela**, **Michael Renehan**, **Paul Rosenberg**, **Bob Schiavo**, **David Seelinger** and **Barry Trabb**; lobbyist **Barry Lefkowitz**; executive director **Patricia Nelson**.

Absent were Vice President **Jeff Shanker**; Directors **Anthony Azara**, **Don Kensey**, **John Maziarz**, **Jim Salinger**, **Eddie Somers** and **Chris Weiss**; legal counsel **Matthew Daus**.

4/16/14 Board Conference Call Minutes

A motion to approve the 4/16/14 board conference call minutes as presented was made by Chirico, seconded by Rosenberg and unanimously approved.

Financial Report

Chirico advised the LANJ bank balance, as of 5/14/14, is \$5,688. There are no outstanding payables. Corelli advised the LANJ PAC balance is \$1,386.

President's Report

- **NLA Hill Day and Association Summit**

Moseley announced that he and Nelson plan to attend the 2014 NLA Day on the Hill and Association Summit which will be held on 6/10-11/14 in Washington D.C. He asked for volunteers from the board to join the constituency who will meet with Congressional leaders and staffers, saying a group of four or five (including himself and Nelson) would be ideal. Jagiela said the Hill Day meetings primarily will address the issue of electronic onboard recorders for chauffeured transportation company vehicles.

- **Member Suggestion**

Moseley advised that operator member Chris Stockholm has brought attention to a potential Uber (and like provider) stop-gap now being developed by Ground Widgets, namely a component that can be integrated with chauffeured transportation operating software. Moseley said further investigation of this can/will be pursued as deemed appropriate.

- ***Chauffeur Driven-related Issues***

Moseley also said that director Chris Weiss wants the board to discuss several issues, including **Chauffeur Driven** marketing for LANJ and LANJ's participation in the Chauffeur Driven Show on 11/2-5/14. The discussion will be scheduled for the 6/18/14 board call if possible.

- **Airport Ground Transportation Association (AGTA) Membership**

Lastly, Moseley said he recently was apprised of the existence of the Airport Ground Transportation Association and recommends that LANJ become an AGTA member. The organization describes itself as "a trade association for ground transportation operators, airport authorities and industry suppliers dedicated to the continuous improvement of airport ground transportation services for the traveling public."

Executive Director's Report

- **Membership Status**

As of 5/14/14, LANJ has 102 members including:

- 44 paid through 12/31/14
- 35 paying monthly by credit card
- 23 paid through 12/31/13 (to be renewed)

- **Renewal Requests**

On 4/23/14 a renewal request was emailed to each of the "paid through 12/31/13" members. On 5/2/14 a renewal request was sent to each of the same group by USPS. To date, four renewals have been received in response to both requests. Additional reminders/follow-up will be implemented during the coming weeks.

- **5/14/14 Membership Meeting/Auction Promotion Plan**

Thirteen email initiatives to promote attendance at today's membership meeting and auction were implemented. More than 60 sign-ups have been received.

Wild Apricot Software: Installation for LANJ Recordkeeping

Moseley said that, as advised on the 4/16/14 board conference call, he and Nelson had anticipated full installation of Wild Apricot, an online software package for membership organizations, would have been completed by today's meeting. However, installation has proven to be considerably more complex than envisioned and Wild Apricot is not currently functional for LANJ operations.

Nelson explained that several alternatives present themselves: 1) abandon Wild Apricot and manage membership records and communications the “old fashioned” way, employing Excel and other more traditional tools; 2) keep Wild Apricot for several more months (cost for an association of LANJ’s size is \$50/month) and continue to try self set-up; 3) get professional help to do the set-up (Wild Apricot does not offer this but does endorse some software providers; the two that Nelson has solicited for quotes indicate a \$1,000-\$2,000 set-up cost); and 4) manage as is for now but budget for professional help at a later date.

Discussion included several board members questioning the need for Wild Apricot (or any such program) and its related costs at all, given LANJ’s relatively small membership, as well as several directors indicating that the “old fashioned” way of operating was not preferred. To assist resolution on this, Sharenow volunteered to review Wild Apricot himself to see if his technical know-how can aid installation.

Overview: 5/14 Membership Meeting and Auction

Moseley thanked Complete Fleet/Maplecrest for their organization and sponsorship of today’s membership meeting and fundraising auction. He also expressed special appreciation to co-sponsors: Ford Lincoln/Ford Motor Company, Grech Motors and Chosen Payments.

Board Member Assignments: 5/14 Membership Meeting and Auction

Moseley called for volunteers to assist with guest greeting and other tasks for the day’s event. A number of board members graciously agreed to help.

He also asked all board members to make every effort to circulate and engage as many attendees – members and non-members – as possible, saying making everyone really feel welcome will work very positively for LANJ membership retention and recruitment.

Legislative Committee Report

In Shanker’s absence, Lefkowitz reported on numerous topics, prominently:

- Jitney legislation (A847), which is intended to increase insurance requirements on “autobus” operators and require “autobus” drivers to possess a commercial driver license.
- Combative steps to “on demand app” provider operations, including outreach to a variety of legislative, regulatory and enforcement officials and agencies regarding such providers’ lack of sufficient insurance coverage.
- PASS Act (HR 2596), which is intended to authorize the U.S. Attorney General’s office to share information with agencies of state and local governments that conduct criminal background checks when issuing licenses to taxi drivers, chauffeurs and other public passenger vehicle operators.

Update: Overtime Exemption Issue

Moseley indicated he'd like this topic to be featured at the next LANJ membership meeting, which is scheduled for 9/18/14. Ideally, he said, the guest speaker would give a primer on the pertinent regulations for chauffeured transportation operators.

New Business

A motion was made by Sharenow, seconded by Schiavo and unanimously approved to make a \$750 donation from the LANJ PAC to the political fund of New Jersey Senate President Stephen M. Sweeney.

Pledges to the PAC (Camden County Pride) to help accomplish this and boost the PAC account were made by more than a half dozen board members.

A motion to adjourn the meeting was made by Chirico, seconded by Corelli and unanimously approved.

The meeting adjourned at 11:40 AM

Submitted by:



Jason Sharenow
Secretary



Patricia Nelson
Executive Director