



Limousine Associations of New Jersey

January 26, 2012

E-News

LANJ E-News is published each month expressly for the members of the Limousine Associations of New Jersey and other professionals in the livery industry.

- **LANJ and Phil Esposito Score a Goal**
- **LANJ Board Meeting Opened to Membership**
- **Sales Tax on Service Legislation Introduced**
- **LANJ/COTA Help in DC**
- **Join LANJ on March 21**
- **LANJ Member Benefit: Solveras Payment Solutions**

LANJ and Phil Esposito Score a Goal

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It was a “standing room only” turnout at LANJ’s January 18 general membership meeting, which was sponsored by Mercedes Benz Fleet and Prestige Motors at the latter’s new \$28 million in Paramus. Keynote speaker was Hockey Hall of Famer Phil Esposito who spoke on “Life, Hockey and Limos” and dazzled attendees with stories of his experiences with the Boston Bruins and New York Rangers as well as his latest endeavor in the credit card processing business.

LANJ Board Meeting Opened to Membership

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LANJ recently implemented a new policy that allows members to attend board meetings and avail themselves of the meetings’ public comment segment. Barry Berkowitz (Sprunky Limousine, Milltown), Bob Duffy (Regal Limousines & Car Service, South Amboy) and Paul Rosenberg (Emrose Executive, Atlantic City) took advantage of this opportunity at the January 18 board meeting to address the board and engage in a discussion regarding policy and direction. All members are encouraged to attend future board meetings and to take note of board meeting minutes which are posted on www.lanj.org.

Sales Tax on Service Legislation Introduced

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At the January 18 LANJ meeting, executive director Barry Lefkowitz provided members with a status report on the “sales tax on service” repeal. As of now, the hope is to modify the legislation with a sunset date of 2013 in order to gain Governor Christie’s approval. Bills S724 (Sarlo/Bucco) and A1328 (Moriarity/Greenwald/McHose), which remove limousines services from sales and use tax imposition, were introduced to the New Jersey Legislature on January 10. LANJ soon will mount a grass roots appeal in order to achieve success on this issue.

LANJ/COTA Help in DC

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Barry Lefkowitz, Executive Director of LANJ and member of COTA and lobbyist for IATR, was in DC this week meeting with members of Congress on issues dealing with cell phone, criminal background check and amending the "RIDE Act." Up to now there has been no movement on the "RIDE Act Amendment" dealing with airports nor Republican support or interest in the legislation. Because of long time relationships with the Transportation Committee Chairman, Ranking Republican Members of the Transportation Committee and the Republican Deputy Majority Whip it is possible that may change. The meetings were very productive and we may see Republican support for the amending bill shortly.

Join LANJ on March 21

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The next LANJ general membership luncheon meeting will be hosted by Empire Coachworks and co-sponsored by Ituran USA, in East Brunswick on March 21. The board meeting once again will be open to the public and will begin at 10:30 a.m. The guest speakers will be announced shortly.

LANJ Member Benefit: Solveras Payment Solutions

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LANJ is pleased to offer a cost-savings program with Solveras Payment Solutions, one of the leading payment processing experts for small-to-medium sized businesses. Solveras provides all LANJ members a free savings analysis of their current credit processing rates. In addition to credit card processing, the company offers a wide array of solutions to help process electronic payments including e-check, remote deposit capture, web-based transactions, recurring payment plans and electronic invoicing. For more information, visit www.solveras.com.

Let LANJ hear from you. Please send your comments and/or questions to kim.werbos@limo.org.

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