

#### Limousine Associations of New Jersey February 23, 2012 E-News

LANJ E-News is published each month expressly for the members of the Limousine Associations of New Jersey and other professionals in the livery industry.

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# Mark Your Calendar! LANJ March 21 Compliance Luncheon February 23, 2012

Sponsored by Empire Coachworks, Don Brown Bus Sales and Ituran USA, the Limousine Associations of New Jersey is hosting a special luncheon meeting on compliance on Wednesday March 21 in East Brunswick. The featured speakers will be representatives from the New Jersey Motor Vehicle Commission (NJMVC) and the New Jersey Department of Labor (NJDOL).

The NJMVC will discuss the following areas of compliance: fingerprint background checks, forms and processing and the shift to chauffeur endorsement in 2013, vehicle registration, MVC requirements and procedures, commercial vehicle safety emission inspection (roadside and lane/garage), common rejections and issues and upcoming CDL medical certificate requirements and noticing to drivers. The NJ DOL will cover issues on overtime wage and workers compensation as it pertains to W2 and legitimate 1099 workers.

#### **LANJ Assists NLA Grassroots Campaign**

February 23, 2012

The LANJ board of directors has agreed to assist the National Limousine Association (NLA) in two grassroots campaigns: 1) passage of an amendment to the Real Interstate Driver's Equity (RIDE) Act to prohibit airports and other entities from charging chauffeured transportation operators special fees (other than those charged the general public) for access to or use of the terminals or facilities; and 2) U.S. Department of Labor regulatory change that will eliminate payment of overtime on gratuities.

The NLA is working to have the RIDE Act amendment bill attached to the Highway Reauthorization Bill and is asking LANJ members to contact the bill's sponsor Senator Frank Lautenberg (D-NJ) to register support. You can have your voice heard on this by contacting <a href="mailto:devon\_barnhart@lautenberg.senate.gov">devon\_barnhart@lautenberg.senate.gov</a> or calling (202) 224-3224. The NLA will send correspondence to your U.S. legislators and the U.S. Department of Labor for the overtime on

gratuities matter for you if you will complete the permission form sent to all LANJ members earlier this week.

Questions? Contact LANJ executive director Barry Lefkowitz at (609) 267-2855 or barry.lefkowtiz@mgr-lobbyist.com.

#### **Ituran USA Joins LANJ Family**

February 23, 2012

Having recruited three companies as vendor members, Dori Avishay of Alpine Limousine Service is one of LANJ's best marketers. His most recent enlistee is platinum vendor member and March 21 luncheon co-sponsor Ituran USA, a global leader in vehicle tracking, fleet management and anti-theft services for the past 17 years.

Ituran's "manage it" service will allow you, the operation manager or owner of a limousine company, to know where your vehicles are at any given moment, track location, get speeding notifications, idling reports, passenger pick-ups and drop-offs, as well as save on fuel, eliminate unauthorized usage of the vehicle, protect your property and receive many more live notifications and reports. For more information, see <a href="www.ituranusa.com">www.ituranusa.com</a> and/or contact Efrat Bogoslavsky at (954) 328-8404 and <a href="ebogoslavsky@ituranusa.com">ebogoslavsky@ituranusa.com</a>.

### **LANJ** at Work to Save Members Money in Difficult Times

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The LANJ board of directors now is approaching a number of vendors to become members of the Limousine Associations of New Jersey to ensure operator members receive the best "bang for the buck" for gasoline prices, phone service, health coverage and other day-to-day needs. A variety of new programs are anticipated for roll-out during the coming months.

## LANJ Member Benefit: Solveras Payment Solutions

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LANJ is pleased to offer a cost-savings program with Solveras Payment Solutions, one of the leading payment processing experts for small-to-medium sized businesses. Solveras provides all LANJ members a free savings analysis of current credit processing rates. In addition to credit card processing, the company offers a wide array of solutions to help process electronic payments including e-check, remote deposit capture, web-based transactions, recurring payment plans and electronic invoicing. For more information, visit <a href="https://www.solveras.com">www.solveras.com</a>.

Let LANJ hear from you. Please send your comments and/or questions to kim.werbos@limo.org.

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