



## **Limousine Associations of New Jersey**

### **April 26, 2012**

### **E-News**

LANJ E-News is published each month expressly for the members of the Limousine Associations of New Jersey and other professionals in the livery industry.

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### **You Are Invited for May 9: LANJ Annual Luncheon/Auction**

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Limousine Associations of New Jersey invites you to attend the annual luncheon/auction meeting at the Wilshire Grand Hotel in West Orange on May 9. Complete Fleet, led by Barry Trabb and Bruce Cirlin, are sponsoring the event and Don Brown Bus Sales as co-sponsor. Pete Corelli of Lakeview Custom Coach will serve as auctioneer extraordinaire.

The event's keynote speaker will be New Jersey State Senator Robert Singer who represents the 30<sup>th</sup> District including parts of Ocean, Monmouth, Burlington and Mercer Counties, is Republican Conference Leader, serves on the Senate Economic Growth Committee and has just recently returned from a trade mission in Israel with Governor Chris Christie.

Senator Singer will discuss newly introduced legislation that impacts the chauffeured transportation industry and is expected to ask LANJ to use grassroots efforts to prevent legislation deemed harmful to livery companies and press for passage of laws deemed helpful.

Your attendance and support of this event is extremely important to the continued success of LANJ in its on-going fight to protect limousine operators from detrimental laws or regulations at both the state and local level.

### **LANJ Responds to Airport Ticketing**

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The LANJ executive director's office has received several complaints from members that the Port Authority Police Department (PAPD) is issuing tickets to operators (mistakenly!) purporting that, because items such as first aid kits and fire extinguishers are missing in vehicles, the vehicles are not in compliance with state law. LANJ has requested a meeting with The Port Authority of New York & New Jersey and the Port Authority Police Department to see that these wrongful actions by the PAPD officers are rectified. If you have received tickets such as those

described, please contact LANJ executive director Barry Lefkowitz at (609) 267-2855 and [barry.lefkowitz@mgr-lobbyist.com](mailto:barry.lefkowitz@mgr-lobbyist.com).

### **Mark Your Calendar for September 21**

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The Limousine Associations of New Jersey, along with the Black Car Assistance Corporation, the Limousine Association of New York, the Long Island Limousine Association and the Luxury Base Operators Association, will host a special industry conference on September 21 to share operator-need-to-know legal information. The one-day event also will include other educational workshops and several fun networking opportunities.

### **LANJ Member Benefit: Solveras Payment Solutions**

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LANJ is pleased to offer a cost-savings program with Solveras Payment Solutions, one of the leading payment processing experts for small-to-medium sized businesses. Solveras provides all LANJ members a free savings analysis of current credit processing rates. In addition to credit card processing, the company offers a wide array of solutions to help process electronic payments including e-check, remote deposit capture, web-based transactions, recurring payment plans and electronic invoicing. For more information, visit [www.solveras.com](http://www.solveras.com).

### **More Value for You! Ituran USA, Inc.**

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Even more value for you! Ituran's "manage it" service will allow you, the operation manager or owner of a limousine company, to know where your vehicles are at any given moment, track location, get speeding notifications, idling reports, passenger pick-ups and drop-offs, as well as save on fuel, eliminate unauthorized usage of the vehicle, protect your property and receive many more live notifications and reports. For details, see [www.ituranusa.com](http://www.ituranusa.com) and/or contact Efrat Bogoslavsky at (954) 328-8404 and [ebogoslavsky@ituranusa.com](mailto:ebogoslavsky@ituranusa.com).

Let LANJ hear from you. Please send your comments and/or questions to [kim.werbos@limo.org](mailto:kim.werbos@limo.org).

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