



Limousine Associations of New Jersey

July 26, 2012

E-News

LANJ E-News is published each month expressly for the members of the Limousine Associations of New Jersey and other professionals in the livery industry.

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Is TLC Out of Control?

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The New York City Taxi & Limousine Commission (NYC TLC) appears to be creating tremendous angst for Limousine Associations of New Jersey operators. Virtually every day the LANJ executive director's office is receiving calls from members complaining about abuses by TLC officials. For example, how is it possible for a brand new car to be flunked at TLC inspection one week and then passed a week later when nothing new has been done to the vehicle? Just when LANJ leaders thought the issue of personal injury protection (PIP) coverage was solved, the TLC now wants letters from operators' insurance companies but won't accept letters from insurance companies that are not registered in New York. Be advised that LANJ general counsel Matt Daus is requesting a meeting with TLC commissioner David Yassky to address the mounting concerns.

COTA and LANJ Hosting Major Industry Summit

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On September 21 the Coalition of Transportation Associations (COTA), whose members include the Black Car Assistance Corporation, the Limousine Association of New York, the Limousine Associations of New Jersey, the Long Island Limousine Association and the Luxury Base Operators Association, is hosting the organization's first annual industry summit at the Sheraton Four Points in Long Island City. All LANJ members and their colleagues are invited to attend to discuss important legal issues, customer service techniques, marketing best practices, sustainability and grassroots organizing. The event will start with a 12:00 Noon luncheon featuring a prominent speaker and close with a cocktail reception from 5:30-7:30 PM. State and regional chauffeured transportation association presidents from throughout the country are invited as guests and will have an opportunity to participate in an industry panel discussion. Contact LANJ executive director Barry Lefkowitz at (609) 267-2855 for sponsorship and promotion opportunities.

LANJ Looking to Solve Jitney Problem Plaguing Industry

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Jitneys in Atlantic City and several areas of North Jersey are creating numerous competitive issues for LANJ operators. The vehicles are operating illegally, e.g. running 13-passenger vehicles without seat belts, just \$130,000 insurance coverage and non-CDL drivers, and going far beyond how they were intended to serve the public, e.g. working door-to-door outside of Atlantic City to handle weddings, transport concertgoers to Camden and ballgame attendees to Philadelphia. LANJ has scheduled an August 2 conference call with Motor Vehicle Commission chief administrator Raymond Martinez and his staff to discuss what can be done about the jitney problem from legal and law enforcement standpoints. Importantly, Assemblyman Charles Mainor of District 31 is having legislation drafted, with LANJ's assistance, to require jitneys to have commercial driver licensing, \$1.5 million liability coverage, municipal licensing enforcement and seat belts – just as legitimate chauffeured transportation operators provide for their customers.

New Member Benefit: LANJ Alamo Affinity Program

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A ten-minute call with Alamo Insurance Group could 1) save your business thousands of dollars and 2) earn you an annual business development grant to cover your LANJ membership dues. Alamo offers a no-nonsense approach to managing insurance outlays using cost management technologies and administrative services that can help your organization control costs and reduce your bottom line expenses. Additionally, LANJ members that become clients of Alamo Insurance group are eligible to apply each year for a business development grant equal to that member's annual membership dues up to a maximum of \$1,500. For more information, see www.alamoinsurance.net or call (877) 55-ALAMO, press Option 9, then ext.212.

More Value for You! Ituran USA, Inc.

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Even more value for you! Ituran's "manage it" service will allow you, the operation manager or owner of a limousine company, to know where your vehicles are at any given moment, track location, get speeding notifications, idling reports, passenger pick-ups and drop-offs, as well as save on fuel, eliminate unauthorized usage of the vehicle, protect your property and receive many more live notifications and reports. For details, see www.ituranusa.com and/or contact Efrat Bogoslavsky at (954) 328-8404 and ebogoslavsky@ituranusa.com.

Let LANJ hear from you. Please send your comments and/or questions to kim.werbos@limo.org.

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