



Limousine Associations of New Jersey

April 25, 2013

E-News

LANJ E-News is published each month expressly for the members of the Limousine Associations of New Jersey and other professionals in the livery industry.

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Sequester is Beginning to take Toll on Industry

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The U.S. Federal Aviation Administration (FAA) has informed the airlines that, beginning this Sunday, April 28, 2013, it intends to furlough air traffic controllers and related FAA employees as part of the federal government's budget sequestration. Further, the FAA has advised these sequestration-related furloughs will likely have a significant impact on operations at all airlines, resulting in major delays across the nation's air traffic system. Industry-wide, the FAA's plan could delay one out of every three people who fly every day, and the delays could be lengthy.

The FAA expects to delay more than 6,700 daily flights by implementing ground-delay programs or other traffic management initiatives every single day, including limiting the number of aircraft operations per hour. Put another way, the FAA's plan is to create more than double the delays experienced in the worst day last year, and to do it every single day.

We need all of our members reaching out to their Congressman to let them know that the sequester could very well put you out of business. LANJ will send out a sheet with the members of the NJ delegation's phone numbers.

Chauffeur Training Certification Moving Forward

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Don Kensey, Cross Keys Coach, Jim Moseley, Trip Tracker, Barry Trabb, Complete Fleet and Executive Director Lefkowitz had a very successful meeting with the officials from BCC(Burlington County College). It has been agreed that LANJ and BCC will be in a public/private partnership to have an on-line chauffeur training course for the entire state. The college plans to submit a grant, Talent Grant, to the NJDOL that will provide free tuition to potential drivers coming from the unemployment ranks. BCC is going to make a presentation to the LANJ Board and then the LANJ general membership at the May 15th Luncheon/Auction. Be sure to attend this meeting to learn how you can benefit from trained, certified driver applicants!

LANJ Working with Port Authority and State on Super Bowl

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Members of the LANJ Board were recently invited by officials from the Port Authority to discuss the role of the Port Authority with the NFL and the Super Bowl. The Port Authority is going to set up a special staging area at the airports. They were most desirous of the input of LANJ and working with us. LANJ will be a part of the future meetings with the Port and the NFL.

LANJ has been invited to participate with the working committee of the states of NJ and NY. We will keep the membership updated as we move forward with the various officials.

Complete Fleet Hosts 10th Annual Luncheon/Auction

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Barry Trabb and Bruce Cirlin of Complete Fleet once again are hosting the 10th Annual LANJ Luncheon/Auction at the exquisite Wilshire Grand in West Orange. Don Brown Bus Sales and Chosen Payment are co-sponsors for the event. Chief Administrator Raymond Martinez of the MVC is the Keynote Speaker. It is very important that you attend and help provide auction items to help LANJ raise needed funds to be able to continue its work in protecting our industry on many fronts.

Reduce your LANJ dues by leveraging the Chosen Payments LANJ Partnership!

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Chosen Payments strives to help LANJ grow its member base as well as add extreme value to all existing members. Chosen has offered to pay \$250 towards any current LANJ member's dues if they cannot save you money on your credit card processing! This is a WIN-WIN as you will either save significantly on your processing fees, or you will get \$250 towards your LANJ dues! If you are not yet a member of LANJ Chosen will give you a \$150 signing bonus to become a new LANJ member, and new Chosen client. This also is a WIN-WIN as you will gain all the benefits of joining LANJ for \$150 less, and Chosen will give you an additional \$250 if we cannot save you money! Spend the 10 minutes it takes to consult with Chosen Payments and you may realize how to significantly reduce your operating costs as well as help to support the growth of LANJ! For more information please contact Vincent Crivello at (855) 424- 6735 ext 113, vincentc@chosenpayments.com or Sarah VanBeek at (855) 424-6736 ext 128. Also please visit our new site dedicated to YOU! www.liverypayments.com

For Your Attention! Alamo Affinity Program

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A ten-minute call with Alamo Insurance Group could 1) save your business thousands of dollars and 2) earn you an annual business development grant to cover your LANJ membership dues. Alamo offers a no-nonsense approach to managing insurance outlays using cost management technologies and administrative services that can help your organization control costs and reduce your bottom line expenses. Additionally, LANJ members that become clients of Alamo Insurance group are eligible to apply each year for a business development grant equal to that member's annual membership dues up to a maximum of \$1,500. For more information, visit www.alamoinsurance.net or call (877) 55-ALAMO, press Option 9, then ext. 212.

Ituran USA Offers More Value for You

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Even more value for you! Ituran's "manage it" service will allow you, the operations manager or owner of a limousine company, to know where your vehicles are at any given moment, track location, get speeding notifications, idling reports, passenger pick-ups and drop-offs, as well as save on fuel, eliminate unauthorized usage of the vehicle, protect your property and receive a host of other live notifications and reports. For details, visit www.ituranusa.com and/or contact Efrat Bogoslavsky at (954) 328-8404 and/or email ebogoslavsky@ituranusa.com.

Let LANJ hear from you. Please send your comments and/or questions to
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