



Limousine Associations of New Jersey
December 19, 2013
E-News

LANJ E-News is published each month expressly for the members of the Limousine Associations of New Jersey and other professionals in the livery industry.

- **LANJ Works with NYC Council to Change CMV Tax**
- **LANJ Endorses Candidacy of Doug Schwartz for NLA Board**
- **Complete Fleet Steps Up Once Again with Affinity Partnership**
- **Super Bowl Permits Far and Few In Between**
- **2014 Calendar Set**
- **Reduce your LANJ dues by leveraging the Chosen Payments LANJ Partnership!**
- **For Your Attention! Alamo Affinity Program**

LANJ Works with NYC Council to Change CMV Tax

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LANJ members have been upset with having to pay the Commercial Motor Vehicle Tax to NYC two years in advance on each vehicle. Recently Matt Daus, General Counsel, Pat Russo, Assistant General Counsel, Tim Rose, LANJ President, and Barry Lefkowitz, Executive Director, met with Councilman Dominic Recchia to discuss the economic hardship the CMV tax was creating for our members. Councilman Recchia agreed with LANJ's position.

We have great news as a follow-up to our meeting with Councilman Recchia. As a result of our discussions, we submitted a draft bill to Recchia that would allow for quarterly payments of the NYC Commercial Motor Vehicle Tax, rather than the "up-front" two years of taxes that you are paying now with each vehicle registration/renewal. In addition, there is a fleet definition we have added for any owner of 3 or more vehicles that would create one bill each quarter for the fleet - instead of the individual invoices. The final bill is nearly identical to the one we drafted, with some minor technical changes. It achieves what we wanted from the meeting. The bill was approved for inclusion of the Council's legislative calendar this past week and is now termed an "Introduction" for the NYC Council.

The bill number is Int. 1212. Attached is the link to the legislation on the NYC Council website:

<http://legistar.council.nyc.gov/LegislationDetail.aspx?ID=1531347&GUID=A>

31FE69F-2D47-49F7-8974-0533ACA9C70A&Options=ID|Text|&Search=commercial

LANJ will need to track it and press the Mayor-elect on this issue, since the current Administration is not going to be supportive. Even so, having the bill introduced will allow us to pursue this matter with the Council and Mayor de Blasio with a distinct advantage of having been vetted through the legislative bill drafting folks. Moreover, we believe that the new administration will be willing to see the reasonable approach of this bill. Barry Lefkowitz, Executive Director, has registered as a lobbyist in NYC in order that LANJ can officially lobby for the Ordinance.

LANJ Endorses Candidacy of Doug Schwartz for NLA Board

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Doug Schwartz from the Limousine of Long Island and an officer of the Coalition of Transportation Associations has thrown his hat in the ring to run for the Northeast Delegate to the NLA Board of Directors. LANJ strongly endorsed Doug's candidacy. He has shown himself to be a strong voice for our industry and will make an excellent NLA Board member to speak for the local operators. If you are a NLA MEMBER please cast your vote for Doug Schwartz.

Complete Fleet Steps Up Once Again with Affinity Partnership

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Barry Trabb, CEO of Complete Fleet, is not only providing a discount program for vehicle purchases for those who are LANJ members but he also is signing up new members to LANJ. Add to the fact that he is rebating back monies to LANJ and you can see why we send to Barry and Bruce a hardy "Thank You" and Happy Holidays!

Please contact Barry Trabb 908 964-4400 Ext 10.

Super Bowl Permits Far and Few In Between

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LANJ has had a number of inquiries regarding permits for the Super Bowl. According to Tim Rose, LANJ President, "The only permits are for parking permits which are \$150 per sedan, SUV and buses which are \$250 Mini and \$350 Coach. They can be purchased on line at the Super Bowl NYNJ site.

The permits for the limousine lot closer to stadium are all sold out. Additionally, there will be no tailgating allowed at the stadium. However, for \$2-3,000 you can have a tailgating party at the race track.

2014 Calendar Set

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The January 15th luncheon is being hosted by Wolfington Body Company, Inc. at the Clarion Hotel Palmer Inn, 3499 Route 1 South, Princeton, NJ, will be keynoted by Senator Nicholas Sacco, Chairman of the Senate Transportation Committee and Assemblyman Charles Mainor, Chair of Law and Public safety and member of the Assembly Transportation Committee. They will discuss the pending legislation dealing with North Jersey Omni-buses and AC Jitneys that LANJ is fighting hard for.

The March 19 luncheon will be hosted by long-time supporter, Don Brown Bus Sales at the Raritan Center, Edison, NJ. Reliable and steadfast host and sponsor, Complete Fleet, will once again host the LANJ Annual Luncheon/Auction on May 21 at the Wilshire Grand Hotel, West Orange, NJ. The September 17 luncheon to be hosted by LANJ Board member, Jeff Shanker of A-1 Limo and Cadillac Services at the Clarion Hotel Palmer Inn, Princeton, NJ.

Reduce your LANJ dues by leveraging the Chosen Payments LANJ Partnership!

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Chosen Payments strives to help LANJ grow its member base as well as add extreme value to all existing members. Chosen has offered to pay \$250 towards any current LANJ member's dues if they cannot save you money on your credit card processing! This is a WIN-WIN as you will either save significantly on your processing fees, or you will get \$250 towards your LANJ dues! If you are not yet a member of LANJ Chosen will give you a \$150 signing bonus to become a new LANJ member, and new Chosen client. This also is a WIN-WIN as you will gain all the benefits of joining LANJ for \$150 less, and Chosen will give you an additional \$250 if we cannot save you money! Spend the 10 minutes it takes to consult with Chosen Payments and you may realize how to significantly reduce your operating costs as well as help to support the growth of LANJ! For more information please contact Vincent Crivello at (855) 424- 6736 ext 113, vincentc@chosenpayments.com or Sarah VanBeek at (855) 424-6736 ext 128. Also

please visit our new site dedicated to YOU! www.liverypayments.com

For Your Attention! Alamo Affinity Program

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A ten-minute call with Alamo Insurance Group could 1) save your business thousands of dollars and 2) earn you an annual business development grant to cover your LANJ membership dues. Alamo offers a no-nonsense approach to managing insurance outlays using cost management technologies and administrative services that can help your organization control costs and reduce your bottom line expenses. Additionally, LANJ members that become clients of Alamo Insurance group are eligible to apply each year for a business development grant equal to that member's annual membership dues up to a maximum of \$1,500. For more information, visit www.alamoinsurance.net or call (877) 55-ALAMO, press Option 9, then ext. 212.

“Have a very Happy Holiday and may your stocking be filled with hope, love, joy and a smile.”

Let LANJ hear from you. Please send your comments and/or questions to kim.bubnis@limo.org.

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