



Limousine Associations of New Jersey

February 27, 2014

E-News

LANJ E-News is published each month expressly for the members of the Limousine Associations of New Jersey and other professionals in the livery industry.

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LANJ Works with Assembly and Senate to Address Autobus and Jitneys

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Senator Nicholas Sacco, Chairman of the Senate Transportation Committee, Assemblywoman Angelica Jimenez, Sacco's running mate and member of the Assembly Transportation Committee, and Assemblyman Charles Mainor, Chairman of Law and Public Safety Committee and member of the Transportation Committee are working closely with the LANJ Legislative Committee, President James Moseley, Jeff Shanker (Legislative Chair and Vice-President), Pete Corelli, PAC Treasurer, Paul Rosenberg, Board Member, and Executive Director Barry Lefkowitz. The legislators and LANJ are crafting a bill that will create a level playing field for limousine companies that now find themselves being challenged by the Atlantic City Jitneys that are violating State law in operating out of their prescribed jurisdiction, conducting inter-state business (without USDOT authority) and acting as limousines by contracting weddings, parties and various other activities that are supposed to be carved out for limousine service.

Additionally, the group has been tasked with developing language in legislation to help with the serious problem in Hudson and Union County with vehicles calling themselves jitneys but in reality are autobuses. These autobuses are operating like it is the wild/wild west in North Jersey and become the focus of attention with the death of an 8 month year baby by one of these vehicles.

LANJ hopes to have the amending language ready for A847 (pre-filed bill from last session) within the next couple of weeks as it prepares to come up with a definition of autobus that does not affect the charter bus work that is presently conducting by limousine members.

LANJ Leads the Fight on Commercial Motor Vehicle Tax in NYC

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LANJ led by Executive Director Barry Lefkowitz, General Counsel Matt Daus and President Emeritus Tim Rose are working with the City Councilman Yadanis Rodriguez, Chairman of the NYC Transportation Committee to change the onerous requirements of NYC's CMV Tax. There is a March 7th work session with the Chairman in New York that will be in preparation for a March hearing. Under the old Ordinance LANJ members had to pay upfront the entire tax for two years. Under the new Ordinance, when passed, limousine operators will now be able to pay on a quarterly basis. Additionally, our members were being drowned in silly paperwork, which made little sense, the paperwork will be completely simplified and be

much easier to handle on a fleet basis rather than individual vehicle. These changes will make it much easier and simpler for our members to handle and pay. Some companies actually had to take loans in order to pay the CMV tax all up front under the old Ordinance. A little common sense and education has gone a long way in addressing this serious issue for our members. Elimination of the CMV Tax was not reality.

LANJ Luncheon Highlights New NYC TLC Commissioner

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Don Brown Bus Sales is hosting the Annual March Luncheon to be held at the NJ Hospital Association Conference and Event Center, 760 Alexander Road, Princeton, on March 19th. Don Brown Bus Sales has been a strong advocate and supporter of LANJ throughout the years. The luncheon will be co-hosted by our newest Platinum Vendor Member, CFO Strategies, which is the highlighted Vendor Member for the Month. Through our General Counsel, Matt Daus, who is a member of Mayor DeBlasio's selection Committee, we expect to have the new Commissioner of the NYC TLC as our Keynote Speaker. This will be a do not miss opportunity for our industry. The last few years under the Yassky Commissionership have been the most difficult for our industry in recent history in dealing with the TLC and working in NYC.

LANJ to Set Up Meeting with Port Authority

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LANJ Executive Director Barry Lefkowitz has received several complaints recently about the use of the cell lot and circling the airport at Newark waiting to pick up a client. A meeting will be requested of the Port Authority to address this issue.

Vendor Member of the Month

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CFO Strategies is a firm of senior executives who each have over 30 years of financial experience with domestic and international companies, including small and mid-size businesses. We provide chief financial officer services, controller-level accounting and reporting services, and bookkeeping services. These services are specifically tailored to meet your specific circumstances and needs in an affordable way. CFO Strategies is not like other firms. Many CPAs and CFO firms that provide CFO services are good at informing management about the past. CFO Strategies has the practical, hands on experience to not only provide historical financial information, but has the business savvy to really understand how the various components of the business fit together, bring meaning to them, and most importantly, see where the business is going financially.

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For Your Attention! Alamo Affinity Program

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A ten-minute call with Alamo Insurance Group could 1) save your business thousands of dollars and 2) earn you an annual business development grant to cover your LANJ membership dues. Alamo offers a no-nonsense approach to managing insurance outlays using cost management technologies and administrative services that can help your organization control costs and reduce your bottom line expenses. Additionally, LANJ members that become clients of Alamo Insurance group are eligible to apply each year for a business development grant equal to that member's annual membership dues up to a maximum of \$1,500. For more information, visit www.alamoinurance.net or call (877) 55-ALAMO, press Option 9, then ext. 212.

Let LANJ hear from you. Please send your comments and/or questions to darcie.benard@limo.org.

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