

**Limousine Association of New Jersey
Board of Directors Conference Call
Wednesday April 20, 2016 * 10 AM – 11:00 AM
Minutes**

The meeting was called to order at 10:04 AM.

Attendees were: President **Jason Sharenow**, Secretary **Karen Gajda**; Directors **Anthony Azara**, **Barbara Chirico**, **Pete Corelli**, **Howard Gogel**, **Scott Greenwald**, **John Maziarz**, **Michael Renehan**, **Steve Rhoads**, **Eddie Somers**, **Christian Stochholm**, **Barry Trabb** and **Chris Weiss**; executive director **Patricia Nelson**.

Absent (excused) were First Vice President and Treasurer **Jon Epstein**, Second Vice President **Jeff Brodsky**; Directors **Kay Hoskins**, **Brian O'Neill**, **Bob Schiavo** and **David Seelinger**.

Absent (unexcused) was Director **Tim Rose**.

Also participating on the call as guests were: **Beth Dohm** and **Adam Kaufman** of the Kaufman Zita Group.

3/16/16 Board Meeting Minutes

A motion to approve the 3/16/16 board meeting minutes as presented was made by Corelli, seconded by Chirico and unanimously approved.

Financial Report

In Epstein's absence, Sharenow advised the LANJ bank balance was \$62,595 with no outstanding payables.

Corelli reported the PAC bank balance was ~ \$1,000.

Legislative Committee Report

- **Limo Law Relief**

Sharenow advised that New Jersey Assemblyman Troy Singleton (D-7) has asked what stipulations (if any) the chauffeured transportation industry would like to have removed from "The Limo Law" for the purpose of providing some relief to the proposed TNC legislation (that he recognizes is not helpful to the industry).

Discussion prompted agreement that having sales tax on service removed from the "The Limo Law" would be most helpful to New Jersey chauffeured transportation companies. Other potential help would be removing municipal license fees and/or motor vehicle commission fees.

Sharenow indicated that he and/or Adam Kaufman and Beth Dohm would bring these suggestions forward to Assemblyman Singleton at a face-to-face meeting as soon as possible.

- **New Jersey Taxi Cab Association Request**

Sharenow said he received a call from Barry Lefkowitz, now a lobbyist for the New Jersey Taxi Cab Association, requesting support from LANJ in his group's fight regarding TNCs with Newark Liberty International Airport.

Discussion prompted agreement that LANJ would show support as requested (though not with any financial contribution should it be sought).

- **City of Elizabeth Meeting**

Sharenow reported he anticipates having a meeting with the City of Elizabeth's director of policy and planning to discuss the municipality's regulations and enforcement for chauffeured transportation vehicles.

- **Bills A-609 and S-858**

Adam Kaufman said it is reasonable to expect activity on proposed legislation A-609 and S-858 (which establish insurance and safety requirements for companies that use digital network or software applications to match passengers with drivers) in the May/June timeframe.

President's Report

- **LANJ Auction Event on 5/18/16**

Sharenow requested all board members to promote attendance at and auction item donation for the 14th Annual LANJ Auction Event on May 18.

Executive Director's Report

- **Membership Status**

As of 4/18/16, LANJ has 135 members including:

- 61 paid through 12/31/16 (renewed for 2016) or after;
- 16 paid post-1/1/16 but pre-12/31/16; and
- 58 paying monthly by credit card.

- **2015 Renewals**

As of 4/18/16, 80.8% of the 52-2015 members up for 2016 renewal (companies that pay on an annual [calendar] basis) have been renewed for 2016.

This compares to an 82.7% renewal rate as reported for 4/14/15.

The ten companies that have not renewed for 2016 have been removed from the list of current LANJ members.

- **2016 Calendar of Events**

Nelson called the directors' attention to the updated calendar of events, noting that the last meeting of the year now is anticipated for the morning of November 14 in Atlantic City.

Membership Committee Report

- **5/18/16 LANJ General Meeting**

Trabb advised preparations for the 14th Annual LANJ Auction Event, being held on May 18, are in full swing.

Extensive promotion to attract both attendees and auction donation items is being implemented.

Trabb reiterated that only the event's sponsoring companies are permitted to display a vehicle at the venue.

Social Media Committee Report

- **LANJ Sticker Program for Member Vehicles**

In O'Neill's absence, Sharenow said the committee plans to communicate with LANJ members to explain the purpose of the LANJ sticker program (indicate professionalism; brand or authorize LANJ member vehicles for law enforcement recognition) and to determine the number of vehicles expected to be in the program.

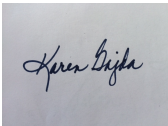
- **Facebook Postings to Promote 5/18/16 LANJ Auction Event**

Sharenow also reported the committee is supporting the promotion efforts for the 5/18 event with Facebook postings, some of which will be boosted.

A motion to adjourn the meeting was made by Corelli, seconded by Chirico and unanimously approved.

The meeting was adjourned at 11:10 AM.

Submitted by:



Karen Gajda
Secretary



Patricia Nelson
Executive Director