From: Patricia Nelson patricia.nelson103@gmail.com

Subject: LANJ E-News: January 10, 2017 - Preview

Date: January 8, 2017 at 5:03 PM

To: patricia.nelson103@gmail.com



Next LANJ Meeting Is 12 Noon Wednesday 1/18 in Princeton: RSVP Now!



Be sure to attend the Limousine Association of New Jersey Kick-Off 2017 Luncheon Meeting on Wednesday January 18 at 12 Noon in Princeton.

You can RSVP right now by return email. Simply confirm your company name and attendee name(s) and say "I'll/We'll be there!"

The meeting's educational presentation "Financing Need-to-Know for 2017" will feature experts from Access Commercial Capital, Advantage Funding and Intek Auto Leasing who will ensure you walk away with the latest information on financing rates

and the best options for chauffeured transportation companies, the lowdown on what banks are looking for now and a multitude of tips on how to improve the financial position of your enterprise.

The agenda also will include an update on LANJ lobbying and other recent association initiatives (see below for just one), the election of 2017 officers and board members and plenty of opportunity for networking peer-to-peer with meeting attendees.

The event will take place at **12 Noon on Wednesday January 18** at the NJHA Conference and Event Center, 760 Alexander Road, Princeton, NJ 08543.

There is no fee to attend. The included lunch is complimentary

Again, RSVP right now by return email. All you need do is confirm your company name and attendee name(s) and say "I'll/We'll be there!"



Have You Made Your Voice Heard About NJ Sales Tax Elimination?

If you have acted on LANJ's recent requests to contact Governor Christie regarding sales tax elimination, thank you!

If you haven't, please take a few minutes now to raise your voice and make yourself heard.

See the text below regarding sales tax elimination for chauffeured transportation companies in New Jersey and, **as soon as possible** (TODAY if you can), personalize it as indicated, cut and paste and send it by USPS or email to Governor Christie.

Note the address for USPS delivery is shown at the top of the letter.

The email address to use is constituent.relations@nj.gov.

Please do not delay doing this. Do it TODAY if you can.

Every encouragement is needed for the governor to approve sales tax elimination. Your personal letter will make a difference!

Text for Letter or Email

The Honorable Chris Christie Governor, State of New Jersey 125 West State Street P.O. Box 001 Trenton, NJ 08625

Re: A-3696 (Singleton/Lagana/Wisniewski/Huttle/Moriarty/Sarlo/Buco) - Eliminates sales and use tax on certain transportation services provided by a limousine operator.

Dear Governor Christie,

l am the owner/operator of _____. (Insert information about your company, i.e. size, location, number of employees, etc.).

I respectfully request that you sign A-3696 into law. This legislation eliminates sales and use tax on transportation services originating in New Jersey provided by a limousine operator. A-3696 passed both Houses unanimously on Monday, December 19, 2016.

The sales and use tax makes NJ limousine operators less competitive with our counterparts in surrounding states who are not subject to the tax. In addition, NJ sales and use tax is not imposed on taxis, TNC rides, funeral services, or buses.

Removing sales tax on chauffeured transportation service will help level the playing field in our state's passenger ground transportation industry and will allow my company to better compete in the transportation marketplace.

Thank you for the opportunity to express my views.

Sincerely,

(Insert your name, company and address)

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Email: patricia.nelson103@gmail.com Phone : 862.213.9869 Unsubscribe

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