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## Limousine Association of New Jersey

### LANJ's Fight for Parity with TNCs Continues in NJ State Legislature

The Legislative Committee of the Limousine Association of New Jersey and its lobbying firm Kaufman Zita Group continue to work intensively with New Jersey legislators to create parity between chauffeured transportation companies and transportation network companies (TNCs) in the Garden State.

The two bills that are the focus of these efforts are still in play right now.

The "TNC Bill" (A-3695/S-2179) that establishes the framework for how TNCs operate and conduct background checks has bi-partisan support in the New Jersey Assembly and Senate. While the bill on the surface does not mandate the fingerprint background check that LANJ advocates, it does include a provision that the attorney general can institute such a check if he is not satisfied with the TNC proposed check system.

The "Limo Bill" (A-3696/S-2315) proposes to eliminate the sales tax on service and adjust insurance requirements. This bill has had decent traction until recently when concern arose regarding uninsured and underinsured coverages. LANJ soon will meet with the legislator who has raised this concern to solidify the association's position that chauffeured transportation companies are adequately insured with current policies and TNCs should mirror the chauffeured transportation industry's coverage requirements.

Special thanks for spearheading this tireless work on behalf of all LANJ members goes to LANJ officers and Legislative Committee members **Pete Corelli** (Lakeview Custom Coach, Oaklyn) and **Jon Epstein** (Royal Coachman Worldwide, Denville), LANJ directors **Tim Rose** (Flyte Tyme Worldwide Transportation, Mahwah) and **David Seelinger** (Empire CLS, Secaucus) and LANJ president and Legislative Committee chair **Jason Sharenow** (Broadway Elite Chauffeured Services, East Hanover).

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## Want Big Savings? See This Brand-New Special Offer...and Lots More



Are you taking advantage of LANJ vendor member discounts for operator members?

If not, you're missing out big-time!

For example, brand-new vendor member [Vroom](#), the online direct car retailer, is extending an introductory offer of \$750 off any vehicle purchase until 12/31/16 when a LANJ operator member mentions "LANJ" to their Vroom customer specialist. Post-1/1/17, you'll still reap savings when Vroom's discount for LANJ operators will be \$500 off any vehicle purchase.

Check out [LANJ.org](http://LANJ.org) for full details and contact information on this special opportunity as well as the 13 other LANJ vendor member discounts offered to LANJ operators.

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