From: Limousine Association of New Jersey patricia.nelson103b@comcast.net

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Limousine Association of New Jersey

E-News

February 9, 2021

The Limousine Association of New Jersey E-News is published on the second and fourth Tuesdays of each month expressly for the organization's members.

Did You Miss LANJ's 2/3/21 Webinar on Airport Fees, PPP and CERTS?

Want to Review It Again?

Check It Out Right Here!

If you missed the **Limousine Association of New Jersey 2021 Kick-Off Meeting** which was held by Zoom on February 3, or if you'd like to review the program again, just click <u>here</u> to get the complete recording.

Featured are: 1) LANJ president Jason Sharenow's report on the Port Authority's Privilege Permit - For Hire Vehicle (FHV) services fees at EWR, JFK and LGA that will include a substantial initial fee plus per-trip access fees for chauffeured transportation companies and other entities accessing the region's three major airports; and 2) Strategy Leaders' principal Robyn Goldenberg's presentation on Paycheck Protection Program (PPP) forgiveness and second draw funding and CERTS Act emergency relief funding to motor coach operators.

Important Update on the Privilege Permit: Positive progress is being made to address many of the concerns expressed during the webinar about the new Port Authority requirements. LANJ should receive some definitive answers within the next week or so. Watch this space!

2021 LANJ Directors Elected; 2021 Officers Also Named



The slate of candidates for the **2021 Limousine Association of New Jersey Board of Directors** was elected in its entirety by the operator and vendor members present at the association's well attended general meeting held by Zoom on February 3.

The 2021 Board of Directors includes: Anthony Azara, Avalon Chauffeured Services (Trenton), Shady Azer, Concorde Worldwide (Freehold), Jeff Brodsly, Chosen Payments (Moorpark, CA), Pete Corelli, Lakeview Custom Coach (Oaklyn), Johnny Donohue, Philadelphia Regional Limousine Association (honorary), Jay Erlich, Europe Limousine Service (Paramus), Bill Faeth, Inbound Marketing Agents (Nashville, TN), Michael Fogarty, RMA Worldwide Chauffeured Transportation (Rockville, MD), Karen Gajda, Country Club Transportation (Newark), Howard Gogel, My Limousine Service (East Hanover), Joe Gulino, Gem Limousine Worldwide (Woodbridge), Mike Marroccoli, EPIC Insurance Brokers & Consultants (Pearl River, NY), John Maziarz, Arrive in Style Transportation (Hamilton), Brian O'Neill, Grech Motors (Riverside, CA), Tim Rose, Dolphin Transportation (Naples, FL), David Seelinger, Empire CLS (Secaucus), Jason Sharenow, Broadway Elite Chauffeured Services (East Hanover), Christian Stochholm, New Jersey Limo Finder (Short Hills), Barry Trabb, Complete Fleet Livery Sales (Vauxhall) and Chris Weiss, Chauffeur Driven (Marlton).

Fogarty is new to the LANJ board this year. All others are incumbents.

The **2021 officers**, chosen by their peers, are: president **Jason Sharenow**; first vice president **Tim Rose**; second vice president **Howard Gogel**; secretary **Karen Gajda**; and treasurer **Barry Trabb**. All but Gogel, who assumes a LANJ officer role for the first time, held the same positions in 2020.

In Memorium: Industry's Denise Cali and Luis Rosario

In the last several weeks, the chauffeured transportation industry has lost two of its own: **Denise Cali**, owner with her husband John, of J & J Transportation in Allentown, who died very unexpectedly on January 15, and **Luis Rosario**, general manager of Avalon Chauffeured Services' New York City operation, who succumbed at age 37 to post-COVID complications on January 23.

On behalf of all LANJ members, the Limousine Association of New Jersey has made a donation to the <u>Lehigh County Humane Society</u> in Cali's name and to the <u>GoFundMe</u> account that has been set up to assist Rosario's young family.

Anyone wishing to make his/her own donation may do so directly using the above links.



Do You Know About NLA's New Health Insurance Program?

The National Limousine Association now is in the process of introducing a new health insurance program that could offer all NLA members significant savings on monthly premiums.

Says NLA president Robert Alexander, "When we started this...my company was one of the first to receive estimates on potential savings...and I can tell you that we could save between 20% and 30% on our monthly premiums through the NLA's new program."

Anyone interested is asked to complete this secure, HIPPA-compliant health information form by February 15 to help determine the rates of the program. You are encouraged to have your benefits-eligible employees and industry colleagues do the same. While you will have to be a NLA member to purchase the insurance, you do not have to be a NLA member to complete the form.

For more on the NLA's plans, watch the <u>Health Insurance Livestream</u> that aired on February 1 and featured program details and the answers to many operators' questions.

Keep an eye for more information about the NLA insurance program and its rates in the coming weeks. If you have any questions about the program, please contact the National Limousine Association at info@limo.org.

Limousine Association of New Jersey

www.LANJ.org

862.213.9869

Limousine Association of New Jersey | 17 Farinella Drive, East Hanover, NJ 07936

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