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Limousine Association of New Jersey

E-News

September 28, 2021

The Limousine Association of New Jersey E-News is published on the second and fourth Tuesdays of each month expressly for the organization's members.

2021 CD/NLA Show To Spotlight Many LANJ Members As Faculty



Going to the **2021 CD/NLA Show** next month? Be sure to attend the many educational sessions and special presentations that will spotlight LANJ members as faculty, specifically:

Educational Sessions

- **Brett Barenholtz** (Above All Transportation/Boston Car Service) - "Making the Most of Your NLA Membership," Monday 10/11, 2:45 PM - 3:15 PM
- **Alan Candeub** (Park Avenue Limousine) - "Limo Basics 101: Ask Us Anything," Tuesday 10/12, 3:45 PM - 4:15 PM
- **Eric Coolbaugh** (Advantage Remarketing Solutions) - "Rebuilding Your Credit & A Look at Post-Pandemic Financing," Wednesday 10/13, 9 AM - 10 AM
- **Jay Erlich** (Europe Limousine Service) - "Making the Most of Your NLA Membership," Monday 10/11, 2:45 PM - 3:15 PM
- **Tim Rose** (Dolphin Transportation) - "The Game Has Changed - Mergers & Acquisitions in a Post-Pandemic World," Sunday 10/10, 1 PM - 2:15 PM
- **Jason Sharenow** (Broadway Elite Chauffeured Services) - "Rebuilding Your Credit & A Look at Post-Pandemic Financing," Wednesday 10/13, 9 AM - 10 AM

Mentoring Program - Sunday 10/10, 4:30 PM - 6:30 PM

- **Anthony Asaro** (Desert Rose Worldwide Transportation)
- **Carla Boccio** (Buffalo Limousine)
- **Nick Boccio** (Buffalo Limousine)
- **Alan Candeub** (Park Avenue Limousine)
- **Michael Fogarty** (RMA Worldwide Chauffeured Transportation)
- **Michael Gibbon** (Elite Coach Transportation)
- **Jason Messinger** (BBZ Limousine & Livery Service)
- **Jason Sharenow** (Broadway Elite Chauffeured Services)

State of the Industry - Monday 10/11, 11:15 AM - 12:45 PM

- **Robert Alexander** (RMA Worldwide Chauffeured Transportation)
- **Jay Erlich** (Europe Limousine Service)
- **Chris Weiss** (*Chauffeur Driven*)

To see the full program and to register for the **2021 CD/NLA Show**, which is being hosted by *Chauffeur Driven* and the National Limousine Association on October 10-13 at the Gaylord Texan Resort & Convention Center in Dallas, see [CDNLAShow.com](https://www.cdnlashow.com).

List of Eligible CERTS Expenses Expanded

As reported in a 9/24/2021 email communication by the New York law firm Windels, Marx, Lane & Mittendorf, LLP, "The U.S. Treasury Department seems to be nearing the end of the CERTS grant application approval process. Most of the recipients have received their initial payment, estimated to be 80% of the full award. Below is a summary of how CERTS funds are to be spent, including information from the newly issued FAQs earlier this month.

"Recipients are required to spend at least 60% on payroll costs. The remainder can be spent on operations costs. There is also a requirement to rehire or recall employees furloughed after March 27, 2020, within 30 days of funds receipt UNLESS operations do not warrant the same staffing due to demand for services.

"Payroll costs include salaries, wages, commissions, tips, paid time off, health insurance, retirement benefits, state or local taxes on payroll, compensation to a sole proprietor, and compensation to an independent contractor. Compensation paid to an employee is limited to an annualized \$100,000 maximum.

"Non-payroll costs include Paycheck Protection Program (PPE) costs and

operations costs. Operations costs initially included interest on regularly scheduled debt, insurance, leases, rents and restored compensation. Newly defined and clarified costs that can be included in operations costs are facility operating costs, which include utilities, and equipment operating costs.

"The Treasury Dept. gave the following examples for equipment operating costs: fuel, tolls, access fees, licenses, tour expenses, payments to vendors and subcontractors for equipment maintenance."

Just As Advertised!

LANJ Golf and Dinner Event Was One Great Time



Take it from these guys!

The Limousine Association of New Jersey golf and dinner outing, held on Tuesday September 14 at the Brooklake Country Club in Florham Park, proved to be just as advertised: a terrific chance to network member-to-member and have one great time.

Pictured here, quite obviously enjoying it all, were: (l. to r.) operator member **Adam Erlich** (Europe Limousine Service), supplier member **Barry Trabb** (Complete Fleet Liverv Sales). alum operator member **Jon Eostein** (former

owner, Royal Coachman Worldwide), affiliate member and operator member **Jeff Nyikos** (Leros Point to Point and Royal Coachman Worldwide) and operator member **Jay Erlich** (Europe Limousine Service).

Limousine Association of New Jersey

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