

**Limousine Association of New Jersey
Special Board of Directors Zoom Meeting
Wednesday February 10, 2021 * 10 AM – 11 AM
Minutes**

The meeting was called to order at 10:10 AM.

Attendees were: President **Jason Sharenow** and Secretary **Karen Gajda**; Directors **Anthony Azara, Jay Erlich, Joe Gulino, Mike Marroccoli, John Maziarz, David Seelinger, Christian Stochholm** and **Chris Weiss**; executive director **Patricia Nelson**.

Also in attendance were National Limousine Association president **Robert Alexander**, owner of RMA Worldwide Chauffeured Transportation in Rockville, MD, **Steve Horowitz**, senior vice president and general manager, Empire CLS in Secaucus, **Mike Rose**, general manager, My Limo in East Hanover and **Douglas Schwartz**, owner, Executive Limousine in West Babylon, NY.

Absent were First Vice President **Tim Rose**, Second Vice President **Howard Gogel**, Treasurer **Barry Trabb**, PAC Chair **Pete Corelli**; Directors **Shady Azer, Jeff Brodsky, Johnny Donohue, Bill Faeth, Mike Fogarty** and **Brian O'Neill**.

This special meeting was called by Sharenow to update the board members and other industry leaders on the **Port Authority's Privilege Permit - For Hire Vehicle (FHV) services fees at EWR, JFK and LGA**. He advised that, though the written agreement was still to come (and expected on February 12), the negotiations were completed per the following:

- GEO Fence/GPS data submission requirement is eliminated.
- ID badges ultimately will be required. Chauffeurs will be permitted to present electronic and paper versions of a trip ticket to indicate the reason for terminal entry if requested by authorities.
- The insurance requirement will be defined by the company's headquarters' state limit, i.e., \$1.5 million for New Jersey operators. This reflects a drastic reduction from the \$5 million insurance requirement that the Port Authority originally included as a permit stipulation.
- A \$2.50 fee for each pick-up and drop-off is required. These charges can be a "pass through" to operators' clients. Reporting of the fees incurred may be required monthly but payment can be made on a quarterly basis.
- A security deposit of three months of the above fees (based on an average of the previous six months of trips) is required. However, if this amount is less than \$1,000, no deposit needs be made.
- An initial fee, originally specified to be \$5,000 - \$200,000 per company, is eliminated.
- The permit requirements as outlined become effective on April 5, 2021.

In addition to reporting the above, Sharenow also said:

- The expiration date for the permit as described is unknown at this time.
- It is anticipated that the Port Authority will revisit the security deposit amount requirement on an annual basis.
- LANJ will endeavor to “lock in” the per-trip fee amount for as long as possible and, if/when it is to be raised, work to ensure it is by small increment only.
- LANJ will impress upon members and other operators the importance of self-reporting their company trips accurately.

The meeting was adjourned at 11 AM.

Submitted by:

Karen Gajda
Secretary

Patricia Nelson
Executive Director