

**Limousine Association of New Jersey  
Board of Directors Conference Call  
Wednesday February 20, 2019 \* 10 AM – 11 AM  
Minutes**

The meeting was called to order at 10:04 AM.

Attendees were: President **Jason Sharenow**, Second Vice President **Jeff Brodsky**, Secretary **Karen Gajda**, Treasurer **Barry Trabb**, PAC Chair **Pete Corelli**; Directors **Anthony Azara**, **Shady Azer**, **Johnny Donohoe**, **Howard Gogel**, **Scott Greenwald**, **Joe Gulino**, **John Maziarz**, **Brian O'Neill**, **Christian Stockholm**, **Chris Weiss** and **Jonathan Wilner**; Executive Director **Patricia Nelson**.

Absent (excused) was Director **Sam Emam**.

Absent (unexcused) were First Vice President **Tim Rose** and Director **David Seelinger**.

**1/30/19 Board Conference Call Minutes**

**A motion to approve the 1/30/19 board conference call minutes as submitted was made by Trabb, seconded by Corelli and unanimously approved.**

**Financial Report**

Trabb reported the LANJ bank balance was \$154,788 with no outstanding payables.

Corelli said the PAC bank balance was \$1,012.

**President's Report**

- **January 30, 2019 General Meeting**  
Sharenow said the program at the January 30 general meeting was very successful and provided great value for the attendees.
- **March 13, 2019 General Meeting**  
Sharenow advised the next LANJ general meeting would be held on Wednesday March 13 at Brogan Cadillac in Totowa.

## **Executive Director's Report**

- **Membership Status**

As of 2/19/19, LANJ had 154 members including:

- 43 paid through 12/31/19 or after
- 39 paid post-1/1/19 but pre-12/31/19
- 9 paid through 12/31/18 (still to be renewed for 2019)
- 1 paid post 1/1/18 but pre-12/31/18
- 62 paying monthly by credit card.

The 154 total includes 102 operator, 17 affiliate and 35 supplier members.

- **Renewals for Annual Remittance Members**

Forty-seven companies currently pay their annual dues on the calendar year. Of these, 38 or 80.8% have renewed their 2018 memberships for 2019.

Fourth renewal notices have been sent to those companies that have yet to remit their 2019 dues payments.

## **Membership Committee Report**

- **2019 Committee Co-Chairs and Members**

Trabb thanked those who have agreed to serve on the 2019 LANJ Membership Committee, namely: Jeff Brodsky, Pete Corelli, Joe Gulino, Mike Marroccoli, Chris Weiss and Jonathan Wilner. Wilner offered to serve with Trabb as committee co-chair.

- **March 2019 General Meeting**

Trabb reiterated that the next LANJ general meeting would be held on Wednesday March 13 at Brogan Cadillac in Totowa and industry leader Dawson Rutter would be the event's keynote speaker.

- **May Dinner/Auction**

Trabb indicated the majority of the committee's work for the next several months will be devoted to planning and preparing for the annual fundraising dinner/auction that will be held on May 22 in West Orange.

Nelson called the board members' attention to the difference between the 2017 auction when 50 items were donated and sold for a total revenue of \$31,325 and the 2018 auction when 35 items were donated and sold for a total revenue of \$18,270. Discussion prompted quick agreement that a minimum of 50 auction items must be sourced for the 2019 event.

## **Golf Outing Committee Report**

Gulino said he would schedule a committee conference call at the soonest in order to begin preparations for the 3<sup>rd</sup> Annual LANJ Golf Outing which is to be held on September 16, 2019.

### **Public Relations Committee Report**

Gogel directed the board's attention to the statistics on the LANJ public relations social media campaign that were included in the board materials. Discussion prompted agreement that information about the campaign should be released to all LANJ members. Nelson said she would do so in an upcoming issue of **LANJ E-News**. Sharenow said he would call attention to the same at the upcoming LANJ general meetings.

### **Legislative Committee Report**

- **Minimum Wage Bill**

Sharenow advised the minimum wage bill had been signed into New Jersey law by Governor Phil Murphy. The first raise -- \$8.85/hour to \$10.00/hour -- will go into effect on July 1, 2019. The bill dictates a \$15/hour wage by 2024.

- **Paid Family Leave Bill**

Sharenow also said that Governor Murphy just had signed into law a bill that expands New Jersey's paid family leave program, doubling the amount of time workers can take off to care for a new child or sick relative and increasing the pay they can receive in their absence.

- **Congestion Surcharge in New York City Congestion Zone**

Lastly, Sharenow said a congestion surcharge for vehicles that carry people for-hire became effective January 1, 2019. The surcharge is an amount that is added to the charge for transportation that 1) both begins and ends in New York State, and that 2) begins in, ends in, or passes through the area of New York City in the borough of Manhattan, south of and excluding 96<sup>th</sup> Street (an area known as the "congestion zone"). He noted that buses are not subject to the surcharge.

### **Old Business**

Corelli suggested, as he has previously, that the board seriously consider changing the name of the Limousine Association of New Jersey so that the organization's name does not include the word "limousine." It was agreed that this topic will be revisited by the board in the coming months.

The meeting was adjourned at 11:03 AM.

Submitted by:

Karen Gajda  
Secretary

Patricia Nelson  
Executive Director