

**Limousine Association of New Jersey
Board of Directors Conference Call
Wednesday February 21, 2018 * 10 AM – 11 AM
Minutes**

The meeting was called to order at 10:04 AM.

Attendees were: President **Jason Sharenow**, First Vice President and Treasurer **Jon Epstein**, Secretary **Karen Gajda** and PAC Chair **Pete Corelli**; Directors **Anthony Azara, Sam Emam, Howard Gogel, Scott Greenwald, Joe Gulino, John Maziarz, Brian O'Neill, Michael Renehan, Eddie Somers, Christian Stochholm, Barry Trabb** and **Chris Weiss**; executive director **Patricia Nelson**.

Absent (excused) were Directors **Bob Schiavo** and **David Seelinger**.

Absent (unexcused) was Second Vice President **Jeff Brodsky**; directors **Steve Rhoads** and **Tim Rose**.

1/24/18 Board Conference Call Minutes

Sharenow indicated the 1/24/18 board minutes should be amended so they would not include some of the comments he had made during his President's Report on the conference call.

A motion to approve the 1/24/18 board conference call minutes as amended was made by Corelli, seconded by Gogel and unanimously approved.

Financial Report

Epstein said the LANJ bank balance was \$159,318.

Corelli advised the PAC bank balance was \$1,047.

President's Report

Sharenow said the 2018 LANJ board of directors election by the members, which did not take place as scheduled because the 1/17/18 general membership meeting was cancelled due to inclement weather, would take place by electronic ballot on 2/28/18. A **LANJ E-News** announcement on 2/27/18 will advise members to expect the ballot for voting on the following day.

Executive Director's Report

- **Membership Status**

As of 2/20/18, LANJ had 160 members including:

- 46 paid through 12/31/18 or after
- 42 paid post 1/1/18 but pre-12/31/18
- 13 paid through 12/31/17 (still to be renewed for 2018)
- 59 paying monthly by credit card.

The 160 total includes 108 operator, 14 affiliate and 38 supplier members.

- **2018 Membership Renewals**

Fourth renewal notices to the members who pay dues on the calendar year were mailed in early February. To date, 77.1% have renewed their memberships for 2018. Final notices will be mailed in early March and followed up with phone calls from the Membership Committee to those who are not responsive.

Membership Committee Report

- **Program for 3/28/18 General Meeting**

Epstein said he would contact the 3/28/18 meeting's keynote speaker Scott Solombrino to determine his presentation title and topics so that the same may be featured in the upcoming meeting promotions.

- **Program for 5/16/18 Cocktail/Dinner/Auction Event**

Discussion prompted agreement that the LANJ Dinner/Auction Committee would hold its first conference call meeting to plan the event on 3/8/18 at 10 AM.

Legislative Committee Report

Sharenow noted that he shortly expects to receive more information regarding transportation network company (TNC) operations in New Jersey from LANJ's lobbying firm. It then will be communicated to LANJ members as appropriate.

Corelli raised the issue of chauffeured car companies potentially changing to independent contractor drivers (vs. current employee drivers) in order to be on an equal playing field in this regard with TNCs. Discussion indicated this matter is meant for a more in-depth future conversation by the LANJ board of directors.

Sharenow advised that he, along with Corelli and Rose, soon would be meeting with lawmakers in Trenton regarding the proposed \$15/hour minimum wage for New Jersey workers. He noted they also would use the meeting to educate the legislators on how tip credits commonly are used in the chauffeured transportation industry.

Lastly, Sharenow confirmed that chauffeured transportation companies remain exempt from the 6.625% New Jersey sales tax now imposed on motor vehicle purchases.

Golf Outing Committee Report

O'Neill said Great Golf Events' preparation for the 2nd Annual LANJ Golf Outing, which will be held on 9/17/18, is progressing as anticipated. He noted the website for the event LANJGolfClassic.com, while already live, is continuing to be developed.

A motion to adjourn was made by Gogel, seconded by Gajda and unanimously approved.

The meeting was adjourned at 10:41 AM.

Submitted by:

Karen Gajda
Secretary

Patricia Nelson
Executive Director