

**Limousine Association of New Jersey  
Board of Directors Conference Call  
Wednesday April 19, 2017 \* 10 AM – 11 AM  
Minutes**

The meeting was called to order at 10:04 AM.

Attendees were: President **Jason Sharenow**, First Vice President and Treasurer **Jon Epstein**, Secretary **Karen Gajda**, PAC Chair **Pete Corelli**; Directors **Anthony Azara, Sam Emam, Howard Gogel, Scott Greenwald, Joe Gulino, John Maziarz, Brian O'Neill, Michael Renahan, Steve Rhoads, Bob Schiavo, David Seelinger, Christian Stochholm, Barry Trabb** and **Chris Weiss**; executive director **Patricia Nelson**.

Absent (excused) were Directors **Tim Rose** and **Eddie Somers**.

Absent (unexcused) was Second Vice President **Jeff Brodsly**.

**3/29/17 Board Meeting Minutes**

**A motion to approve the 3/29/17 board meeting minutes as presented was made by O'Neill, seconded by Gogel and unanimously approved.**

**Financial Report**

Epstein advised the LANJ bank balance was \$87,259 with two outstanding payables.

Corelli said the PAC bank balance was \$998.

**President's Report**

- **3/29/17 General Meeting**  
Sharenow said the 3/29 LANJ general meeting held at Englewood Cliffs Cadillac was a terrific success. More than 100 attended and five operators joined LANJ on the spot. The principals of Englewood Cliffs Cadillac advised it would be their pleasure to host the meeting once again in 2018.
- **May 2017 Board Meeting**  
Sharenow asked if the directors preferred having a face-to-face board meeting immediately prior to the dinner/auction on 5/10 or if they'd like to have a conference call meeting on another date instead. Discussion prompted agreement that the latter choice was preferred. The call will be held on Monday 5/8 at 10 AM ET.
- **2017 NLA Hill Day**  
Sharenow asked which directors planned to participate in the National Limousine Association Day on the Hill on 6/14. O'Neill and Renahan said they will attend and several others indicated they hoped to be there.

## **Executive Director's Report**

- **Membership Status**

As of 4/18/17, LANJ had 144 members including:

- 60 paid through 12/31/17 or after
- 26 paid 1/1/17 but pre-12/31/17
- 58 paying monthly by credit card.

The 144 total includes 92 operator, 12 affiliate and 40 supplier members.

- **2017 New Members**

Twelve new member companies (eleven operators and one supplier) have joined LANJ since 1/1/17. Seven of these took advantage of the special \$50-\$150 discount offer that was promoted in March with five getting an extra \$50 savings for signing up on site at the 3/29 event.

## **Membership Committee Report**

- **South Jersey Operator Recruitment**

Corelli confirmed that he and Schiavo would host a second evening get-together for South Jersey operators on 4/26. Corelli also plans to provide the South Jersey operators transportation to the 5/10 LANJ dinner/auction if any want to attend.

- **5/10/17 Dinner, Auction and General Meeting**

Trabb said he is working on the preparations for the 5/10 LANJ dinner/auction fundraiser. He indicated that, to date, three companies had taken premier sponsorships for the event, namely Complete Fleet Livery Sales, Ford Motor Company and Maplecrest Ford Lincoln, and three had taken supporting sponsorships, namely Chosen Payments, DriveProfit and Lakeview Custom Coach. He asked the directors for donation items to the auction.

## **Golf Outing Committee Report**

O'Neill announced the First LANJ Golf Outing will be held on Monday 9/18 at the Cherry Valley Country Club in Skillman, NJ. The day will begin with an on-the-go breakfast service and conclude with a barbeque luncheon.

He said the committee expects to derive revenue for LANJ from attendee golf fees as well as a variety of sponsorships. Discussion prompted agreement that O'Neill would meet with Corelli and Weiss to determine the sponsorship offerings.

Epstein indicated he would like to have some portion of the event's proceeds donated to a charitable cause, preferably one that supports police officers, firefighters and/or military veterans. Following some discussion on this, Sharenow said the topic would be revisited on a future board conference call.

## **Legislative Committee Report**

- **TNC Regulation**

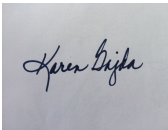
Sharenow said he and Epstein would meet with New Jersey attorney general staff on 4/26 to present LANJ's position on fingerprint background checks for for-hire carriers.

- **TNC-Related Amicus Brief**

Sharenow said he had been asked by attorneys at Windels Marx Lane & Mittendorf, LLP if the Limousine Association of New Jersey would sign on to the TNC-related amicus brief they planned to file with the U.S. Supreme Court. Discussion prompted agreement for this to be done. He noted many other industry organizations, e.g. National Limousine Association, Taxi, Limousine & Paratransit Association, had already agreed to the same request.

The meeting was adjourned at 11:09 AM.

Submitted by:



Karen Gajda  
Secretary



Patricia Nelson  
Executive Director