

**Limousine Association of New Jersey  
Board of Directors Conference Call  
Wednesday May 30, 2018 \* 10 AM – 11 AM  
Minutes**

The meeting was called to order at 10:05 AM.

Attendees were: President **Jason Sharenow**, First Vice President and Treasurer **Jon Epstein**, Second Vice President **Jeff Brodsky**, Secretary **Karen Gajda** and PAC Chair **Pete Corelli**; Directors **Anthony Azara**, **Sam Emam**, **Howard Gogel**, **Joe Gulino**, **John Maziarz**, **Brian O'Neill**, **Michael Renehan**, **Bob Schiavo**, **David Seelinger**, **Eddie Somers**, **Christian Stochholm**, **Barry Trabb** and **Chris Weiss**; Executive Director **Patricia Nelson**.

Absent (excused) were Directors **Scott Greenwald** and **Tim Rose**.

Absent (unexcused) was Director **Steve Rhoads**.

**4/18/18 Board Conference Call Minutes**

**A motion to approve the 4/18/18 board conference call minutes as submitted was made by Corelli, seconded by O'Neill and unanimously approved.**

**Financial Report**

Epstein said the LANJ bank balance was \$160,746 with no outstanding payables.

Corelli said the PAC balance was \$727.

**President's Report**

- **2018 National Limousine Association Day on the Hill**

Sharenow thanked Epstein and Gulino for representing LANJ at the 2018 NLA Day on the Hill on May 23 in Washington D.C. Epstein said their communication to the Congressional leaders and staff members they visited focused on the misclassification of TNC drivers as independent contractors. He also noted that NLA president Gary Buffo and NLA director Scott Solombrino met with senior officials at the U.S. Department of Labor with a similar message.

The subsequent discussion prompted agreement that LANJ also should arrange a meeting on this issue with the Department of Labor. Sharenow said another conference call to discuss this potential would be forthcoming.

- **LANJ Booth Coverage at 2018 Chauffeur Driven Show**  
Sharenow reminded the directors that their help would be needed to staff the LANJ exhibit booth at the 2018 Chauffeur Driven Show being held outside Washington, D.C. on October 7-10.

### **Executive Director's Report**

- **Membership Status**

As of 5/29/18, LANJ had 159 members including:

- 64 paid through 12/31/18 or after
- 33 paid post 1/1/18 but pre-12/31/18
- 62 paying monthly by credit card.

The 159 total includes 110 operator, 14 affiliate and 35 supplier members.

- **Proposed New Agreement with Chosen Payments**

Nelson said Chosen Payments recently contacted her to advise, in order to simplify monthly accounting, the company would like to modify the agreement made with LANJ on 7/18/12 to guarantee a fixed annual fee (to be paid monthly) of \$10,500/year or \$875/month instead of the current fluctuating monthly payment.

The board unanimously agreed to this change.

- **2019 Participation in New Jersey Restaurant & Hospitality Expo**

Nelson also said Peter Romano, owner of the New Jersey Restaurant & Hospitality Expo which is planned for April 17-18, 2019 at the Meadowlands Convention Center, had contacted her to request LANJ's participation in the inaugural event.

Discussion prompted agreement that Corelli would speak to Romano to see if and how this might be beneficial to the Limousine Association of New Jersey.

### **Dinner/Auction Committee Report**

Trabb reported that the 2018 LANJ Dinner/Auction event raised \$18,270 for the LANJ general fund.

### **Public Relations Committee Report**

Gogel announced he wanted to hire the Wendy Glavin Agency at \$3,500/month to develop and execute a public relations campaign for LANJ that would educate the general public about the duty of care provided travelers by chauffeured transportation operators.

**A motion to approve this hire for a six-month trial period was made by Epstein, seconded by Emam and unanimously approved.**

**Golf Outing Committee Report**

O'Neill confirmed the host sponsors for the 2<sup>nd</sup> Annual LANJ Golf Outing on September 17 would be Cadillac Professional Vehicles and Ford and Lincoln Limousine and Livery Vehicles.

Discussion centered on what charity(ies) should be chosen to receive a portion of the outing's proceeds. The directors were asked to send their nominations to O'Neill and Nelson so that the committee could then make this determination.

**Legislative Committee Report**

Sharenow said there was not anything new to report on the current outstanding issues, e.g. minimum wage and sales tax.

The meeting was adjourned at 11:26 AM.

Submitted by:

Karen Gajda  
Secretary

Patricia Nelson  
Executive Director