Limousine Association of New Jersey Board of Directors Conference Call Wednesday June 19, 2019 * 10 AM – 11 AM Minutes

The meeting was called to order at 10:03 AM.

Attendees were: President Jason Sharenow, First Vice President Tim Rose, Secretary Karen Gajda, Treasurer Barry Trabb, PAC Chair Pete Corelli; Directors Anthony Azara, Shady Azer, Johnny Donohue, Sam Emam, Howard Gogel, Scott Greenwald, Joe Gulino, John Maziarz, Brian O'Neill, Christian Stochholm and Jonathan Wilner.

Absent (excused) were Second Vice President **Jeff Brodsly**, Directors **David Seelinger** and **Chris Weiss** and Executive Director **Patricia Nelson**.

Also in attendance was **Bill Faeth** of Inbound Marketing Agents.

4/17/19 Conference Call Minutes

A motion to approve the 4/17/19 conference call minutes as submitted was made by Corelli, seconded by Gogel and unanimously approved.

Financial Report

Trabb reported the LANJ bank balance was \$183,163 with no outstanding payables.

President's Report

Sharenow thanked Trabb and his team for producing the most successful fundraising auction since the event's inception 17 years ago. He also extended his appreciation to Emam for producing a very professional video of the dinner auction. In addition, Sharenow thanked Faeth for his special promotion of and participation in the event.

Sharenow advised a meeting to present the Options Plus and Minimal Essential Coverage (MEC) plans being offered to LANJ members, their families and employees would be held for members on Wednesday August 7 beginning at 11 AM with lunch to follow (venue TBD).

Executive Director's Report

• Membership Status

As of 6/18/19, LANJ had 153 members including:

- 63 paid through 12/31/19 or after
- 29 paid post-1/1/19 but pre-12/31/19
- 1 paid post 1/1/18 but pre-12/31/18
- o 60 paying monthly by credit card

The 153 total includes 98 operator, 18 affiliate and 39 supplier members.

Membership Committee Report

Trabb expressed his appreciation to all board members who sponsored, donated, attended, bid and worked for the success of the 17th Annual LANJ Dinner Auction.

Golf Outing Committee Report

Gulino said an organizing conference call with his committee would be held on 6/24. He noted that Faeth had agreed to join the committee.

Public Relations Committee Report

Trabb announced that Faeth also had agreed to join the Public Relations Committee and Emam would work with him on video production as needed. Additionally, Trabb said he had interviewed a social media firm and asked Faeth to vet it as well.

Legislative Committee

Sharenow advised New Jersey Governor Phil Murphy was expected to sign "Sami's Law" which would require transportation network companies to identify their drivers and the drivers' vehicles more clearly for passengers than they do currently.

He also indicated that Gogel and he recently met with the New Jersey Commissioner of Labor about the issue of independent contractors' misclassification on workers' compensation reports as well as the minimum wage for transportation network company drivers.

New Business

A motion for Bill Faeth to join the Limousine Association of New Jersey board of directors was made by Sharenow, seconded by Gogel and unanimously approved.

It also was noted that O'Neill and Trabb attended the National Limousine Association's 2019 Day on the Hill. The focus of their messaging to Congressional leaders and their staff members was the need for regulations for transportation network companies.

A motion to adjourn the call was made by Corelli, seconded by O'Neill and unanimously approved.

The meeting was adjourned at 10:54 AM.

Submitted by:

Karen Gajda Secretary Patricia Nelson Executive Director