

**Limousine Association of New Jersey
Board of Directors Conference Call
Wednesday June 21, 2017 * 10 AM – 11 AM
Minutes**

The meeting was called to order at 10:04 AM.

Attendees were: President **Jason Sharenow**, Secretary **Karen Gajda**; Directors **Anthony Azara, Sam Emam, Howard Gogel, Scott Greenwald, Joe Gulino, Brian O'Neill, Michael Renehan, Steve Rhoads, David Seelinger** and **Chris Weiss**; executive director **Patricia Nelson**.

Absent (excused) were First Vice President and Treasurer **Jon Epstein**, Second Vice President **Jeff Brodsky**, PAC Chair **Pete Corelli**; Directors **John Maziarz, Tim Rose, Bob Schiavo, Eddie Somers, Christian Stochholm** and **Barry Trabb**.

5/8/17 Board Meeting Minutes

A motion to approve the 5/8/17 board meeting minutes as presented was made by Greenwald, seconded by Gogel and unanimously approved.

Financial Report

In Epstein's absence, Sharenow said the LANJ bank balance was approximately \$122,000.

In Corelli's absence, no PAC bank balance was reported.

President's Report

- **2017 National Limousine Association Day on the Hill**
Sharenow called upon Renehan to provide a report on the 2017 National Limousine Association (NLA) Day on the Hill that was held on 6/14/17 in Washington, D.C.

Renehan advised he had meetings at three Congressional offices, specifically with the staff members of New Jersey Senators Cory Booker (D) and Robert Menendez (D) and Congressman Tom MacArthur (R-3).

As all NLA members who participated in the Hill Day meetings did, Renehan asked that the staffers' bosses lead or join onto a letter prepared for Department of Labor Secretary R. Alexander Acosta. The letter requests the Secretary to review the status of Transportation Network Company (TNC) drivers as employees (vs. independent contractors) and enforce the Fair Labor Standards Act to apply equally to all passenger transportation businesses.

Renehan said the meetings went well and the staffers were receptive to the appeal he brought to their attention.

- **September 2017 Board Conference Call Date**

Sharenow said he'd like to hold the September 2017 board conference call on Wednesday 9/13 at 10 AM ET. He advised this would be the Wednesday preceding the 1st Annual LANJ Golf Outing that will be held on 9/18.

Executive Director's Report

- **Membership Status**

As of 6/19/17, LANJ had 152 members including:

- 75 paid through 12/31/17 or after
- 18 paid 1/1/17 but pre-12/31/17
- 59 paying monthly by credit card.

The 152 total includes 102 operator, 12 affiliate and 38 supplier members.

- **New Member Recruitment**

Nelson said a new member e-blast recruitment program was implemented on 6/5-13/17 promoting discounted membership to LANJ's prospective members.

The Chosen Payments telemarketing team was then to follow up the e-blasts with calls during the week of 6/12. Nelson advised that, to date she had not received a report from Chosen Payments regarding the outcome of the calls.

Membership Committee Report

In Epstein's and Trabb's absence, Nelson called attention to the committee's recent recruitment efforts which, to date, have brought in seven new South Jersey operator members.

Golf Outing Committee Report

O'Neill advised the planning for the 1st Annual LANJ Golf Outing, which will be held on Monday 9/18/17 at the Cherry Valley Country Club in Skillman, NJ, is continuing to progress well. Sharenow said he hoped to gain commitment for the title sponsor within the next few days and a number of the other sponsorships for the event have been secured.

O'Neill and Sharenow also confirmed that a portion of the event's proceeds will be donated to the National Law Enforcement Officers Memorial Fund. The memorial, which is located in Washington, D.C., honors more than 20,000 U.S. law enforcement officers who have died in the line of duty.

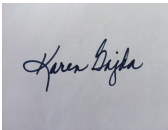
Legislative Committee Report

Sharenow said LANJ continues to monitor proposed new legislation on license plates and driver license expiration dates, as well as potential Port Authority of New York & New Jersey airport changes and TNC fingerprinting regulations.

A motion to adjourn was made by Gajda, seconded by Seelinger and unanimously approved.

The meeting was adjourned at 10:46 AM.

Submitted by:

A square box containing a handwritten signature in cursive script, which appears to read "Karen Gajda".

Karen Gajda
Secretary

A handwritten signature in cursive script, which appears to read "Patricia Nelson".

Patricia Nelson
Executive Director