

**Limousine Association of New Jersey  
Board of Directors Conference Call Meeting  
Wednesday June 24, 2020 \* 10 AM – 11 AM  
Minutes**

The meeting was called to order at 10:05 AM.

Attendees were: President **Jason Sharenow**, First Vice President **Tim Rose**, Secretary **Karen Gajda**, Treasurer **Barry Trabb**; Directors **Anthony Azara**, **Johnny Donohue**, **Jay Erlich**, **Mike Marroccoli**, **John Maziarz**, **Brian O'Neill**, **Christian Stochholm**, **Chris Weiss** and **Jonathan Wilner**; executive director **Patricia Nelson**.

Absent (excused) were PAC Chair **Pete Corelli**; Directors **Shady Azer**, **Bill Faeth**, **Howard Gogel**, **Joe Gulino** and **David Seelinger**.

Absent (unexcused) was Second Vice President **Jeff Brodsly**; Director **Sam Emam**.

**1/29/20 Board Meeting Minutes**

A motion to approve the 1/29/20 board meeting minutes as presented was made by Erlich, seconded by Wilner and unanimously approved.

**3/16/20 Special Board Conference Call Minutes**

A motion to approve the 3/16/20 special board conference call minutes as presented was made by Wilner, seconded by Marroccoli and unanimously approved.

**4/15/20 Zoom Board Meeting Minutes**

A motion to approve the 4/15/20 Zoom board meeting minutes as presented was made by Erlich, seconded by Trabb and unanimously approved.

**Financial Report**

Trabb advised the Valley Bank balance was \$95,849 and the TD Bank balance was approximately \$70,000.

In Corelli's absence, Sharenow said the PAC bank balance was approximately \$2,000.

**Executive Director's Report**

- **Membership Status**

As of 6/23/20, the LANJ membership roll totaled 137, including:

- 31 paid through 12/31/20
- 49 paid through 12/31/19 but pre-12/31/20
- 2 paid post-1/1/19 but pre-12/31/19
- 55 paying monthly

The 137 total includes 83 operator, 21 affiliate and 33 supplier members.

- **Dues Suspension**

In late March 2020, because of the COVID-19 crisis, the Limousine Association of New Jersey announced membership dues collection would be suspended for 90 days beginning April 1. Additionally, the pronouncement indicated the suspension would be evaluated near the end of that time to determine if it should be extended for a longer period.

That evaluation was made and the suspension of LANJ dues collection has been extended through September 30. This decision will be evaluated shortly before that date to determine if further suspension is advised.

This suspension means that no renewal activity has been implemented since mid-March (impacting the second and third groups of the membership roll [see above]). It also means that no credit card charges for monthly payments have been made (impacting the fourth group of the membership roll).

## **President's Report**

- **COVID-19 Financial Assistance**

Sharenow said he hoped all of the board members had taken advantage of the government's financial support offered to assist companies affected by the COVID-19 pandemic. He especially encouraged applying for the Economic Injury Disaster Loan (EIDL) program that offers a \$10,000 no-obligation emergency grant to business owners. He also said that a second wave of the Paycheck Protection Program (PPP) is being considered by Congress for potential implementation in July.

- **Chauffeur Driven Acquisition of LCT Brand**

At Sharenow's request, Weiss verified that **Chauffeur Driven** has acquired the **LCT** brand from Bobit Business Media and that it primarily is a move of consolidation. **Chauffeur Driven** will transition the two entities over the coming weeks and, ultimately, sunset **LCT**.

Additionally, he said **Chauffeur Driven** intends to continue producing three industry events annually: the international show in Las Vegas, the East Coast show and the executive retreat. He indicated **Chauffeur Driven** is hopeful that the October 2020 show planned for Florida will take place. A final decision on this will be forthcoming.

Lastly, he said the **Chauffeur Driven** publication will be a digital product only going forward and the majority of the company's effort now will be given to social media and the weekly **Chauffeur Driven** e-newsletter.

- **PuraArmor Start-Up**

Also at Sharenow's request, O'Neill shared details about a new company he and several partners have formed, namely PuraArmor. PuraArmor's products include a sprayer and a disinfectant for vehicle sanitizing.

**A motion to adjourn the meeting was made by Wilner, seconded by O'Neill and unanimously approved.**

The meeting was adjourned at 10:48 AM.

Submitted by:

Karen Gajda  
Secretary

Patricia Nelson  
Executive Director