

**Limousine Association of New Jersey  
Board of Directors Conference Call  
Wednesday July 18, 2018 \* 10 AM – 11 AM  
Minutes**

The meeting was called to order at 10:05 AM.

Attendees were: President **Jason Sharenow**, First Vice President and Treasurer **Jon Epstein**, Secretary **Karen Gajda**, PAC Chair **Pete Corelli**; Directors **Anthony Azara, Sam Emam, Howard Gogel, Scott Greenwald, Joe Gulino, John Maziarz, Brian O'Neill, Michael Renehan, Bob Schiavo, Barry Trabb** and **Chris Weiss**; Executive Director **Patricia Nelson**.

Absent (excused) was Second Vice President **Jeff Brodsky**.

Absent (unexcused) were Directors **Steve Rhoads, Tim Rose, David Seelinger, Eddie Somers** and **Christian Stockholm**.

**6/20/18 Board Conference Call Minutes**

**A motion to approve the 6/20/18 board conference call minutes as submitted was made by Schiavo, seconded by Gogel and unanimously approved.**

**Financial Report**

Epstein reported the LANJ bank balance was \$172,155 with one payable outstanding to the Wendy Glavin Agency (\$3,500).

**Executive Director's Report**

- **Membership Status**

As of 7/16/18, LANJ had 158 members including:

- 67 paid through 12/31/18 or after
- 32 paid post 1/1/18 but pre-12/31/18
- 59 paying monthly by credit card.

The 158 total includes 108 operator, 14 affiliate and 36 supplier members.

- **Proposal: 2019 New Jersey Restaurant & Hospitality Expo**

Nelson called the directors' attention to the proposal received from Peter Romano of the New Jersey Restaurant & Hospitality Expo, scheduled for April 17-18, 2019 at the Meadowlands Convention Center, which was included in the meeting materials. Corelli, who along with Nelson had spoken with Romano following the last board call, indicated he intended to speak to with Romano again, saying he was not as positively disposed to LANJ's participation in the event as he had been initially.

## **Membership Committee Report**

- **Outstanding Membership Renewals**

Epstein said members of the Membership Committee currently were making follow-up calls to members whose renewals were overdue in the attempt to retain their memberships.

- **Program for November 5 LANJ Breakfast Meeting**

Epstein advised the committee also was in process of formulating the program for the LANJ breakfast meeting to be held on Monday November 5 in Atlantic City. The brief discussion on this by the board members did not produce any new viable ideas for the event.

## **Golf Outing Committee Report**

O'Neill said he was still contacting sponsors of the 2017 golf outing to request their renewed commitment for the 2018 event. He asked all board members who plan to attend this year's outing to register online at [www.LANJGolfClassic.com](http://www.LANJGolfClassic.com) at the soonest.

## **Public Relations Committee Report**

Gogel confirmed that he had spoken recently with industry professionals Bill Faeth and Pat Charla and both agreed to continue working with LANJ and consultant Wendy Glavin on the association's newly launched public relations project. He said Glavin currently is redesigning LANJ.org to ensure it features messaging for the general public (and not just the LANJ membership and the chauffeured transportation industry) to support the public relations campaign.

Discussion considered the possibility of changing the name of the "Limousine Association of New Jersey" to an alternative that speaks of a broader spectrum of ground transportation. Sharenow asked the directors to send any suggestions for a new name for the organization to Nelson.

## **Legislative Committee Report**

Sharenow reported that a bill recently was passed that mandates transportation network companies (TNCs) to collect a surcharge of \$0.50 on all X and black car rides and \$0.25 on all pool rides.

He also said that he and Epstein recently had a productive meeting with the new chair of the New Jersey General Assembly Transportation and Independent Authorities Committee David Benson (D-14). During the course of conversation they were able to make him aware of chauffeured transportation's insurance issues (*vis a vis* the TNC issues), the background check concerns for TNCs and why the chauffeured transportation industry needs to retain the tip credit.

The meeting was adjourned at 11:04 AM.

Submitted by:

Karen Gajda  
Secretary

Patricia Nelson  
Executive Director