## Limousine Association of New Jersey Board of Directors Conference Call Wednesday August 16, 2017 \* 10 AM – 11 AM Minutes

The meeting was called to order at 10:04 AM.

Attendees were: President Jason Sharenow, First Vice President and Treasurer Jon Epstein, Second Vice President Jeff Brodsly, Secretary Karen Gajda and PAC Chair Pete Corelli; Directors Anthony Azara, Sam Emam, Howard Gogel, Scott Greenwald, Joe Gulino, John Maziarz, Brian O'Neill, Bob Schiavo, Christian Stochholm, Barry Trabb and Chris Weiss; executive director Patricia Nelson.

Absent (excused) were Directors Tim Rose, David Seelinger and Eddie Somers.

Absent (unexcused) were Directors Michael Renehan and Steve Rhoads.

## 7/26/17 Board Conference Call Minutes

A motion to approve the 7/26/17 board conference call minutes as presented was made by Corelli, seconded by Emam and unanimously approved.

### **Financial Report**

Epstein said the LANI bank balance was \$128,169.

Corelli reported the LANJ PAC balance to be \$1,508.

## President's Report

#### • 11/6/17 General Meeting

Sharenow advised the LANJ general meeting to be held at Harrah's in Atlantic City during the 2017 LCT/NLA Show East will take place from 8 AM until 9:30 AM on Monday November 6 despite an earlier announcement that it would be held later in the day. He said the meeting sponsors would be Cadillac Professional Vehicles and Grech Motors. He noted that the program and guest speaker(s) are yet to be determined.

#### • 1/17/18 General Meeting Date and Venue

Sharenow confirmed the first 2018 general meeting will be held at the NJHA Conference and Event Center in Princeton on Wednesday January 17.

#### **Executive Director's Report**

Membership Status: As of 8/15/17, LANJ had 152 members including:

- o 75 paid through 12/31/17 or after
- o 18 paid 1/1/17 but pre-12/31/17
- o 59 paying monthly by credit card.

The 152 total includes 102 operator, 12 affiliate and 38 supplier members.

## **Membership Committee Report**

- Status Report: South Jersey Event and Operator Recruitment Corelli advised he planned to invite the seven new South Jersey operator members to be his guests at the 1<sup>St</sup> Annual LANJ Golf Outing.
- LANJ Show Floor Representation at 2017 Chauffeur Driven Show Epstein said, since there will not be an "Association Pavilion" at the 2017 Chauffeur Driven Show, being held in Orlando on October 22-25, there will not be any need for special representation or coverage by LANJ.
- LANJ Show Floor Representation at 2017 LCT/NLA Show
   Epstein confirmed that Nelson would staff the LANJ booth when the exhibit floor is open at the 2017 LCT/NLA Show, being held in Atlantic City on November 5-7. He also advised operator board members would be called upon to augment her staffing at these times.

## **Golf Outing Committee Report**

O'Neill advised Cadillac Professional Vehicles and Ford and Lincoln Limousine & Livery Vehicles have taken the title sponsorships for the 1st Annual LANJ Golf Outing, being held on September 18 at the Cherry Valley Country Club in Skillman, N.J.

Discussion prompted agreement regarding the winning prizes for the many contests that will be held during the outing. It also was agreed that a check presentation (for an amount to be determined) to the Police Unity Tour would be made at the outing luncheon.

#### **Legislative Committee Report**

Sharenow said, while LANJ and its lobbying firm Kaufman Zita Group continue to monitor all pertinent entities, nothing currently was looming legislatively that affects the chauffeured transportation industry in New Jersey.

# A motion to adjourn was made by Schiavo, seconded by O'Neill and unanimously approved.

The meeting was adjourned at 11:05 AM.	
Submitted by:	

Karen Gajda Patricia Nelson Secretary Executive Director