

**Limousine Association of New Jersey  
Board of Directors Conference Call  
Wednesday August 17, 2022 \* 10 AM – 11 AM  
Minutes**

The meeting was called to order at 10:04 AM.

Attendees were: President **Jason Sharenow**, First Vice President **Tim Rose**, Secretary **Karen Gajda**, Treasurer **Barry Trabb**; Directors **Anthony Azara**, **Jay Erlich**, **Mike Marroccoli**, **John Maziarz** and **Chris Weiss**; executive director **Patricia Nelson**.

Also in attendance was **Mike Rose** of My Limousine Service representing Second Vice President **Howard Gogel** who was excused.

Also absent (excused) were Directors **Mike Fogarty** and **Joe Gulino**.

Absent (unexcused) were PAC Chair **Pete Corelli** and Directors **Johnny Donohue**, **Bill Faeth** and **David Seelinger**.

**3/23/22 Board Meeting Minutes**

**A motion to approve the 3/23/22 board meeting minutes as presented was made by Trabb, seconded by Erlich and unanimously approved.**

**Financial Report**

Trabb advised the bank balance was \$159,644 with no outstanding payables.

**Executive Director's Report**

- **Membership Status**

As of 8/16/2022, **88** companies (including **58** operators, **12** affiliates and **18** suppliers) were on the LANJ membership roll. Nelson noted that included in this overall total are companies that have renewed for the 7/1/2022-6/30/23 year, companies that are due to renew for the same time period but have yet to do so and companies that pay their dues monthly by credit card.

- **Membership Recruitment**

As of 8/16/2022, **29** LANJ members or **63.0%** of the 46 companies to be renewed for the year 7/1/22-6/30/23 have renewed their memberships. These are the companies that pay their dues annually (vs. all others who pay monthly by credit card).

To date, three renewal notices have been sent via a combination of USPS and email to the outstanding companies.

Nelson currently is in the process of following up for the fourth time – primarily by telephone – to the outstanding companies to secure their renewal for the year.

### **President's Report**

- **Chosen Payments Membership**

Sharenow said supplier member and LANJ credit card processor Chosen Payments has yet to remit the monthly residuals promised to LANJ more than one year ago. Several payments were paid in Spring 2021 but none have been received since that time despite repeated promises that they would be forthcoming.

Given this, Sharenow said he will send a letter to Carlos Canez, Chosen Payments' Vice President Business Development, indicating that, if the residuals are not received within 30 days, LANJ no longer will engage Chosen Payments as its credit card processor and no longer count Chosen Payments as a supplier member of the association.

- **October and December 2022 General Meetings**

Sharenow indicated he wants to hold general meetings/get-togethers in October and December for LANJ members and other interested operators. Discussion prompted agreement that plans would be made as soon as possible following the Labor Day holiday.

- **Membership Committee**

Sharenow also advised that he wants the Membership Committee to reactivate to address membership retention and recruiting. Marroccoli, Rose and Trabb volunteered to participate. It was agreed the group would meet as soon as possible after the Labor Day Holiday.

- **Board of Directors Changes**

Sharenow said, since Faeth now has left the chauffeured transportation industry, he is released from his directorship (non-voting) in the Limousine Association of New Jersey. He added that Jeffrey Cartagena of Royal Coachman Worldwide and Leros Point to Point has agreed to join the LANJ board of directors and there are several others who he will consider asking to join the group as well.

- **Manhattan Congestion Pricing**

Sharenow noted that LANJ may have to get involved in the dispute regarding Manhattan congestion pricing (fees potentially to be charged for accessing streets from 60<sup>th</sup> Street to Battery Park) which, if imposed, would have a significant impact on the chauffeured transportation industry.

- **LANJ Advisory Firms**

Sharenow updated the directors on LANJ's current use of its government affairs and social media firms, suggesting some changes may be warranted in the coming months.

- **Upcoming Industry Events**

Sharenow encouraged the directors to participate in the 2022 National Limousine Association Day on the Hill event being held in Washington, D.C. on September 20-21 and the Chauffeur Driven/NLA Show also being held in Washington, D.C. on November 13-16.

**A motion to adjourn the meeting was made by Trabb, seconded by Marroccoli and unanimously approved.**

The meeting was adjourned at 10:59 AM.

Submitted by:

Karen Gajda  
Secretary

Patricia Nelson  
Executive Director