

**Limousine Association of New Jersey
Board of Directors Conference Call
Wednesday August 21, 2019 * 10 AM – 11 AM
Minutes**

The meeting was called to order at 10:04 AM.

Attendees were: President **Jason Sharenow**, First Vice President **Tim Rose**, Treasurer **Barry Trabb** and PAC Chair **Pete Corelli**; Directors **Johnny Donohue**, **Sam Emam**, **Bill Faeth**, **Howard Gogel**, **Joe Gulino**, **John Maziarz**, **Brian O'Neill**, **David Seelinger**, **Christian Stochholm** and **Chris Weiss**; Executive Director **Patricia Nelson**.

Absent (excused) were Second Vice President **Jeff Brodsky** and Directors **Karen Gajda** and **Jonathan Wilner**.

Absent (unexcused) were Directors **Anthony Azara** and **Shady Azer**.

7/17/19 Conference Call Minutes

A motion to approve the 7/17/19 conference call minutes as submitted was made by Corelli, seconded by Trabb and unanimously approved.

Financial Report

Trabb reported the LANJ bank balance was \$202,312 with no outstanding payables.

Sharenow advised that he and Trabb had opened a new checking account and a money market account for LANJ at Valley National Bank. They intend to close the LANJ checking account at TD Bank at the end of September.

PAC Report

Corelli said the balance in the PAC account was \$1,653.

President's Report

- **Board Resignation**
Sharenow advised director Scott Greenwald had resigned from the LANJ board of directors upon the sale of his company.
- **Board Call Reschedule**
Because the scheduled 10/16/19 board call is in conflict with the final day of the 2019 Chauffeur Driven Show, it was agreed that the call will be held on 10/2/19 instead.
- **Options Plus Briefing**
Sharenow said the 8/7/19 Options Plus briefing and lunch event attracted 16 attendees and turned out very well.

- **LANJ Fall 2019 Membership Meeting**

Discussion prompted questions whether LANJ should host its 2019 fall program for members as a breakfast meeting at the 2019 LCT Show East or whether it should be held at another time and venue.

A motion to hold the LANJ Fall Membership Meeting at another time and venue than in Atlantic City on November 4 during the 2019 LCT Show East was made by Sharenow, seconded by Stockholm and unanimously approved.

- **GGTI Invitation**

Sharenow called the directors' attention to the recently received invitation for LANJ to join the newly formed Global Ground Transportation Institute (GGTI) (copy included in the board call materials).

A motion to decline the invitation for LANJ to join the newly formed Global Ground Transportation Institute was made by O'Neill, seconded by Gulino and unanimously approved.

Executive Director's Report

- **Membership Status**

As of 8/19/19, LANJ had 154 members including:

- 67 paid through 12/31/19 or after
- 26 paid post-1/1/19 but pre-12/31/19
- 61 paying monthly by credit card

The 154 total includes 98 operator, 18 affiliate and 38 supplier members.

Membership Committee Report

Nelson confirmed that she would staff the LANJ exhibit booths at the 2019 Chauffeur Driven Show and the 2019 LCT Show East.

Trabb and Weiss agreed that their companies (as well as Chosen Payments) would continue to reimburse LANJ for the discounts offered for new member applications at the shows.

Golf Outing Committee Report

Gulino reported that plans for the 3rd Annual LANJ Golf Outing, which will be held on 9/16/19 at the Cherry Valley Country Club in Skillman, New Jersey, were coming along very well.

He stressed that the big push now is to secure chauffeured transportation operator golfers.

Discussion prompted agreement that the amounts for the donations to Covenant House New Jersey and the Police Unity Tour (which are taken from the event proceeds) would be determined closer to the time of the outing.

Public Relations Committee Report

Trabb asked the directors to like and share the social media postings that are being produced in support of the LANJ-sponsored "Be Driven Safely" program.

A motion to adjourn the call was made by Gulino, seconded by O'Neill and unanimously approved.

The meeting was adjourned at 11 AM.

Submitted by:

Jason Sharenow
President

Patricia Nelson
Executive Director