

**Limousine Association of New Jersey
Board of Directors Conference Call Meeting
Wednesday October 21, 2020 * 10 AM – 11 AM
Minutes**

The meeting was called to order at 10:04 AM.

Attendees were: President **Jason Sharenow**, First Vice President **Tim Rose**, Secretary **Karen Gajda**, Treasurer **Barry Trabb** and PAC Chair **Pete Corelli**; Directors **Anthony Azara**, **Shady Azer**, **Johnny Donohue**, **Jay Erlich**, **Bill Faeth**, **Joe Gulino**, **Mike Marroccoli**, **John Maziarz**, **David Seelinger**, **Chris Weiss** and **Jonathan Wilner**; executive director **Patricia Nelson**.

Absent (excused) was Director **Howard Gogel** with **Mike Rose** attending in his place.

Absent (unexcused) were Second Vice President **Jeff Brodsky**; Directors **Brian O'Neill** and **Christian Stochholm**.

8/19/20 Board Meeting Minutes

A motion to approve the 8/19/20 board meeting minutes as presented was made by Corelli, seconded by Azer and unanimously approved.

Financial Report

Trabb advised the bank balance was \$178,374.

Corelli said the PAC bank balance was \$3,218.

Executive Director's Report

- **Membership Status**

As of 10/20/20, the LANJ membership roll totaled 137, including:

- 31 paid through 12/31/20
- 49 paid through 12/31/19 but pre-12/31/20
- 2 paid post-1/1/19 but pre-12/31/19
- 55 paying monthly

The 137 total includes 83 operator, 21 affiliate and 33 supplier members.

- **Dues Suspension**

In late March 2020, because of the COVID-19 crisis, the Limousine Association of New Jersey announced membership dues collection would be suspended for 90 days beginning April 1. Additionally, the pronouncement indicated the suspension would be evaluated near the end of that time to determine if it should be extended for a longer period.

That evaluation was made and the suspension of LANJ dues collection then was extended through September 30. A similar decision later was made to extend the dues suspension until December 31. As before, the December 31 resolution will be evaluated before that date to determine if further suspension is advised.

Important to note: This suspension means that no renewal activity has been implemented since mid-March 2020 (impacting the second and third groups of the membership roll [see above]). It also means that no credit card charges for monthly payments have been made (impacting the fourth group of the membership roll). And, now, it means that annual renewals – normally sought beginning November 1 for the coming year – will not be pursued on schedule.

It remains to be seen what companies on the roll continue to be viable and, of those that are, which will choose to retain membership once dues payments are once again required.

President's Report

- **Board Seat Vacancy**

Sharenow advised that Sam Emam had stepped down from his LANJ board position. A replacement potentially will be added when the 2021 board of directors is assembled in January.

- **NLA Grant**

Sharenow announced the Limousine Association of New Jersey had received an \$8,500 grant from the National Limousine Association. This contribution replaces the NLA's previous annual dues rebate to LANJ.

- **CD I NLA Virtual**

Sharenow called upon Weiss to brief the group on the upcoming CD I NLA Virtual event planned for November 17-18. Weiss said the program, organized due to the COVID-19 pandemic to replace the in-person 2020 CD/NLA Show planned for October 14-17 in Orlando, has been designed to provide education, mentoring and networking opportunities for all participants.

- **Legislative Matters**

Sharenow commented on two issues: 1) chauffeurs *randomly* being prevented by the Port Authority of New York and New Jersey to enter EWR, JFK and LGA terminals for baggage claim pick-ups; and 2) securing the best possible outcome on the Port Authority's proposed for-hire vehicle/service privilege permit fees at the three regional airports.

He reported that recent discussion with Port Authority officials on the first matter was positive, though final resolve yet has been reached. New information on this will be communicated as soon as it is defined.

Airport fees of some kind for drop-offs and pick-ups now appear inevitable but what amount they will be, how and if they will be applied equally to all for-hire vehicles/services and how they will be implemented and collected are outstanding questions. Again, Sharenow reiterated, LANJ is focused on this and updates will be advised as they are determined.

A motion to adjourn the meeting was made by Marroccoli, seconded by Seelinger and unanimously approved.

The meeting was adjourned at 11:06 AM.

Submitted by:

Karen Gajda
Secretary

Patricia Nelson
Executive Director