

**Limousine Association of New Jersey
Board of Directors Zoom Meeting
Tuesday January 9, 2024 * 10 AM – 11 AM
Minutes**

The meeting was called to order at 10:05 AM.

Attendees were: President **Jason Sharenow**, First Vice President **Joe Gulino**, Second Vice President **Mike Rose**, Secretary **Karen Gajda**, Treasurer **Barry Trabb**, PAC Chair **Pete Corelli**; Directors **Anthony Azara**, **Jeffrey Cartagena**, **Jay Erlich**, **Mike Marroccoli**, **John Maziarz**, **Jason Messinger**, **Tim Rose** and **Chris Weiss**; executive director **Patricia Nelson**.

Absent (unexcused) were Directors **Mike Fogarty** and **David Seelinger**.

Also present for the first portion of the meeting was LANJ lobbyist, founder and principal of Market Street Strategies, **Michael DeLamater**.

4/19/23 Board Meeting Minutes

A motion to approve the 4/19/23 board meeting minutes as presented was made by Mike Rose, seconded by Mike Marroccoli and unanimously approved.

Lobbyist Report

At LANJ's invitation, Michael DeLamater, founder and principal of the lobbying firm Market Street Strategies, joined the meeting to 1) update the board on the issue of congestion pricing in Manhattan and 2) describe the scope of his work for the Limousine Association of New Jersey.

Regarding congestion pricing...DeLamater said, while TLC-licensed cars have been exempted from the anticipated congestion pricing fee, it is possible -- but unlikely -- that New Jersey OL-plated cars will be treated similarly. He also noted that New Jersey Governor Murphy's fight against the anticipated New York fee is now, at the least, delaying implementation of the fee being activated...possibly to the end of 2024.

Regarding the scope of his work...he explained that his job is to monitor the New Jersey legislature's transportation committees to discern any matters that should be brought to LANJ's attention. As above, his current focus is on the congestion pricing issue.

Financial Report

Trabb advised the bank balance was \$216,162 with no outstanding payables.

Executive Director's Report

- **Membership Status**

As of 1/8/2024, LANJ has **103** members.

This total includes: 63 operators, 16 affiliates and 24 suppliers.

- **12/12/23 Holiday Gathering**

The December 12 holiday gathering attracted 91 attendees and garnered \$14,250 in sponsorships and \$6,950 in additional dinner ticket sales.

- **1/23/24 LANJ Lunch Meeting**

Promotion for the LANJ lunch meeting that will be held at the Sheraton Parsippany Hotel on January 23 has begun and will continue up to the event date. All LANJ directors are encouraged to attend as well as promote the meeting by issuing personal invitations to associates and friends.

- **2024 LANJ Calendar**

The 2024 events calendar for the Limousine Association of New Jersey, prepared by Mike Rose, was provided for the directors' reference.

President's Report

- **12/12/23 Holiday Gathering**

Sharenow reiterated Nelson's comments on the success of the gathering.

- **1/23/24 Kick-Off Meeting**

Sharenow advised the election of the 2024 board of directors and officers by the membership will take place at the January 23 meeting. He encouraged all directors to attend.

- **2/13/24 Zoom Board Meeting**

Sharenow noted that the next board meeting would be held by Zoom on Tuesday February 13.

- **Completion of Presidency**

Lastly, Sharenow said, with the imminent election of new officers for 2024, he would be stepping down as LANJ president. He thanked the directors for their support during the many years of his presidency.

2024 Board Member Nominations; 2024 Officers Election

Sharenow referenced the list of the 2023 LANJ board of directors (copy attached) and asked if any current director wanted to remove his/her name so he/she would not be put forward on the slate of candidates for the 2024 board of directors. Only Gajda noted that, while she wanted to remain on the LANJ board, she did not want to

continue as the organization's secretary. It also was noted that Fogarty did not want to continue as a LANJ director.

Sharenow then asked if anyone wanted to nominate any additional LANJ members to the 2024 board candidate slate. Mike Rose responded saying he was putting forth three names: **Gary Dersarkissian** of The Good Life Transportation Co., **Mohammed Osman** of Fleetwood Limousine and **Josh Schneeweiss** of Advanced Limousine & Car Service.

Additionally, Sharenow said he was nominating **Ray Gallagher** of RMA Worldwide Chauffeured Transportation to take a directorship and **Tony Viscusi** of Global Limousine Network and president of the Philadelphia Regional Limousine Association to take a non-voting position on the board.

A motion to ratify the slate of candidates for the 2024 LANJ Board of Directors as presented (see below) was made by Gajda, seconded by Corelli and unanimously approved.

**Anthony Azara
Jeffrey Cartagena
Pete Corelli
Gary Dersarkissian
Jay Erlich
Karen Gajda
Ray Gallagher
Joe Gulino
Michael Marroccoli
John Maziarz
Jason Messinger
Mohamed Osman
Mike Rose
Tim Rose
Josh Schneeweiss
David Seelinger
Jason Sharenow
Barry Trabb
Tony Viscusi (non-voting)
Chris Weiss**

Sharenow then advised that the board would proceed with the 2024 officer election under the assumption that all on the ratified slate of board candidates would, in fact, be elected by the membership on January 23.

Accordingly, the officers elected for 2024 were as follows:

- President: **Mike Rose** (nominated by Sharenow, seconded by Gajda)

A motion to accept the nomination of Mike Rose for 2024 LANJ president was made by Corelli, seconded by Marroccoli and unanimously approved.

- First vice president: **Joe Gulino** (nominated by Mike Rose, seconded by Jeffrey Cartagena)

A motion to accept the nomination of Joe Gulino for 2024 LANJ first vice president was made by Gajda, seconded by Trabb and unanimously approved.

- Second vice president: **Jeffrey Cartagena** (nominated by Mike Rose, seconded by Tim Rose)

A motion to accept the nomination of Jeffrey Cartagena for 2024 LANJ second vice president was made by Marroccoli, seconded by Trabb and unanimously approved.

- Secretary: **Jason Sharenow** (nominated by Mike Rose, seconded by Corelli)

A motion to accept the nomination of Jason Sharenow for 2024 LANJ secretary was made by Mike Rose, seconded by Gajda and unanimously approved.

- Treasurer: **Barry Trabb** (nominated by Gajda, seconded by Mike Rose)

A motion to accept the nomination of Barry Trabb for 2024 LANJ treasurer was made by Mike Rose, seconded by Marroccoli and unanimously approved.

A motion to adjourn the meeting was made by Gajda, seconded by Marroccoli and unanimously approved.

The meeting was adjourned at 10:51 AM.

Submitted by:

Karen Gajda
Secretary

Patricia Nelson
Executive Director